

GAMES OPERATING BUDGET ESTIMATES

GAMES OPERATING BUDGET REVENUE SUMMARY

COMMERCIAL	\$ 142,828,420
BROADCAST	65,400,000
OTHER	<u>3,750,000</u>
TOTAL COMMERCIAL & OTHER REVENUES	<u>\$ 211,978,420</u>

GAMES OPERATING BUDGET EXPENDITURE SUMMARY

	<u>BASE</u>	<u>TAXES</u>	<u>TOTAL</u>
EXECUTIVE MANAGEMENT	\$ 1,902,685	\$ 186,701	\$ 2,089,386
CGF / CGC / CGA Relations	51,145,993	1,263,810	52,409,803
FINANCE / LEGAL / ADMINISTRATION	24,498,954	2,754,353	27,253,307
TECHNOLOGY	36,039,040	5,045,466	41,084,506
SPORTS AND MEDICAL	17,178,792	2,378,690	19,557,482
VENUES	57,130,918	7,998,328	65,129,246
GAMES OPERATIONS	21,747,677	3,044,674	24,792,351
WORKFORCE	101,797,307	3,079,571	104,876,878
COMMUNICATIONS AND AWARENESS	14,723,448	2,061,283	16,784,731
VIP AND PROTOCOL	2,441,750	341,845	2,783,595
CEREMONIES / CULTURE & FESTIVALS	28,253,962	3,638,105	31,892,067
BROADCAST AND MEDIA OPERATIONS	79,829,127	5,521,128	85,350,255
VILLAGE OPERATIONS	36,521,493	5,113,009	41,634,502
COST OF SALES	29,696,262	2,773,661	32,469,923
GST / HST Rebate		(22,580,587)	(22,580,587)
SUB-TOTAL - OPERATIONS	<u>\$ 502,907,408</u>	<u>\$ 22,620,037</u>	<u>\$ 525,527,445</u>
CONTINGENCY	35,244,053	-	35,244,053
LEGACY	75,000,000	-	75,000,000
TOTAL OPERATIONS & LEGACY	<u>\$ 613,151,461</u>	<u>\$ 22,620,037</u>	<u>\$ 635,771,498</u>
Security, Fire and EMO	65,034,174	2,582,883	67,617,057
SUB-TOTAL	<u>\$ 678,185,635</u>	<u>\$ 25,202,920</u>	<u>\$ 703,388,555</u>
Essential Services and VIK	73,274,000	-	73,274,000
TOTAL	<u>\$ 751,459,635</u>	<u>\$ 25,202,920</u>	<u>\$ 776,662,555</u>

January 26 2007 Board version

**HALIFAX 2014
GAMES OPERATING EXPENDITURE SUMMARY BY WORK PACKAGE**

DIVISION	DEPARTMENT CODE / NAME	DETAILED WORK PACKAGE	BASE COST	SALES TAX	TOTAL	DEPARTMENTAL SUMMARY			DIVISIONAL SUMMARY					
EXECUTIVE MANAGEMENT	101 CEO's Office/Board Committees	Board Governance	964,820	135,075	1,099,895	1,902,685	186,701	2,089,386	1,902,685	186,701	2,089,386			
		Government Relations Negotiations	65,750	9,205	74,955									
		Senior Management Travel / Support	253,010	35,421	288,431									
		2010 Commonwealth Games Delegation	386,080	-	386,080									
		Delegation Travel	233,025	7,000	240,025									
CGF / CGC / CGA Relations	103/104 Rights Holder Relations	Rights Holder Relations	33,753,540	700,000	34,453,540	51,145,993	1,263,810	52,409,803	51,145,993	1,263,810	52,409,803			
		103/104 Team Support	Team Support	15,908,271	407,589							16,315,860		
		103/104 Conference & Meetings	Conferences & Meetings	1,384,182	156,221							1,540,403		
		103/104 Knowledge Transfer	Knowledge Transfer	100,000	-							100,000		
FINANCE / LEGAL / ADMINISTRATION	151 Financial Services	Accounting / Payroll / Banking	345,051	48,307	393,358	1,260,801	176,512	1,437,313	24,498,954	2,754,353	27,253,307			
		Tax Planning and Audit Services	575,000	80,500	655,500									
		Windup Costs	250,000	35,000	285,000									
		Project Planning and Business Controls	90,750	12,705	103,455									
	152 Office Administration	Acquisition/Fitout/Maintenance and Operations of Staff	12,771,859	1,788,060	14,559,919	16,283,153	2,279,641	18,562,794						
		Headquarters										150,000	21,000	171,000
		Games Archives										125,000	17,500	142,500
		Records Management System										3,236,294	453,081	3,689,375
	153 Legal	Headquarters IT Requirements	2,130,000	298,200	2,428,200	2,130,000	298,200	2,428,200						
		Outside Legal Costs												
	154 Risk Management	Insurance Policies	4,825,000	-	4,825,000	4,825,000	-	4,825,000						
	TECHNOLOGY	201 Communications	Communications	6,291,600	880,824	7,172,424	6,291,600	880,824				7,172,424		
		202 Timing Scoring & Results	Timing Scoring & Results	12,397,000	1,735,580	14,132,580	12,397,000	1,735,580				14,132,580		
203 Information Systems		Information Systems	2,134,440	298,822	2,433,262	2,134,440	298,822	2,433,262						
204 Games Management Systems		Games Management Systems	982,500	137,550	1,120,050	982,500	137,550	1,120,050						
205 Network Services		Network Services	5,700,500	798,070	6,498,570	5,700,500	798,070	6,498,570						
206 Venue Technology		Venue Technology	7,258,000	1,016,120	8,274,120	7,258,000	1,016,120	8,274,120						
207 Venue Sound Systems		Venue Sound Systems	1,275,000	178,500	1,453,500	1,275,000	178,500	1,453,500	36,039,040	5,045,466	41,084,506			
SPORTS AND MEDICAL	251 Sports Operations	Test Event Support	2,000,000	280,000	2,280,000	14,214,332	1,963,666	16,177,998						
		Chef De Mission Meetings	376,400	26,355	402,755									
		Sport Printing	125,000	17,500	142,500									
		IF Visits - Pre-Inspection	316,400	44,296	360,696									
		Sport Technical Equipment	2,000,000	280,000	2,280,000									
		Games Observations	375,760	52,606	428,366									
		Technical Officials Support Games	6,254,704	875,659	7,130,363									
		Sport Delivery	2,250,000	315,000	2,565,000									
		Sport Materials	516,068	72,250	588,318									
		252 Medical & Doping	Athlete Medical Program	1,219,500	170,730				1,390,230	2,964,460	415,024	3,379,484		
	Doping Control Program		1,500,000	210,000	1,710,000									
	Spectator Medical Program		244,960	34,294	279,254									
						17,178,792	2,378,690	19,557,482						

**HALIFAX 2014
GAMES OPERATING EXPENDITURE SUMMARY BY WORK PACKAGE**

DIVISION	DEPARTMENT CODE / NAME	DETAILED WORK PACKAGE	BASE COST	SALES TAX	TOTAL	DEPARTMENTAL SUMMARY			DIVISIONAL SUMMARY		
VENUES	301 Venue Operations	Venue Ops Costs	4,970,000	695,800	5,665,800	6,094,960	853,294	6,948,254	57,130,918	7,998,328	65,129,246
		Venue Testing and Readiness	650,000	91,000	741,000						
		Spectator Services	474,960	66,494	541,454						
	302 Venue Overlay	Tents	4,190,894	586,725	4,777,619						
		Toilets	1,781,120	249,357	2,030,477						
		Tribunes	1,200,100	168,014	1,368,114						
		Fence	1,111,785	155,650	1,267,435						
		Trussing	1,359,600	190,344	1,549,944						
		Trailers	1,830,072	256,210	2,086,282						
		Containers	74,690	10,457	85,147						
		Display	1,361,195	190,567	1,551,762						
		Seating	7,633,120	1,068,637	8,701,757						
		Site Adaptation	9,890,873	1,384,722	11,275,595						
Temporary Power including Fuel	14,000,000	1,960,000	15,960,000	44,433,449	6,220,683	50,654,132					
303 Look and Signage	Look and Signage	6,602,509	924,351	7,526,860	6,602,509	924,351	7,526,860				
GAMES OPERATIONS	352 Accommodation	Accommodation Planning and Support	125,000	17,500	142,500	125,000	17,500	142,500			
	353 Transportation	Pre-Games	160,000	22,400	182,400						
		Fleet Vehicles	3,345,000	468,300	3,813,300						
		Arrivals and Departures	377,544	52,856	430,400						
		Bus Operations	7,910,750	1,107,505	9,018,255						
		Traffic Ops and Information	1,301,500	182,210	1,483,710	13,094,794	1,833,271	14,928,065			
	354 Materials Management	Material Warehousing Needs	1,840,250	257,635	2,097,885						
		Material Planning Systems	25,000	3,500	28,500						
		Materials Distribution	925,000	129,500	1,054,500						
		FFE and General Supplies	800,000	112,000	912,000	3,590,250	502,635	4,092,885			
	355 Accreditation	Accreditation	233,750	32,725	266,475						
		Accreditation/Welcome Centres	701,000	98,140	799,140	934,750	130,865	1,065,615			
	356 Cleaning and Waste	Cleaning and Waste	4,002,883	560,403	4,563,286	4,002,883	560,403	4,563,286	21,747,677	3,044,674	24,792,351
WORKFORCE	401 Volunteers	Volunteer Recruitment	325,000	45,500	370,500						
		Clothing	3,283,005	459,621	3,742,626						
		Volunteer Centre	2,810,000	393,400	3,203,400						
		Volunteer Training and Orientation Program	2,416,000	338,240	2,754,240						
		Volunteer Recognition: Games Time and Post Games	1,297,500	181,650	1,479,150						
		Volunteer Food Services	4,197,750	587,685	4,785,435						
		Volunteer Support- Games Time	1,742,500	243,950	1,986,450						
		Volunteer Administration Database	210,000	29,400	239,400						
		Volunteer Plan	50,000	7,000	57,000	16,331,755	2,286,446	18,618,201			
		402 Staff Resources	Staff Development Program	672,584	94,162	766,746					
			Outplacement Program	95,000	13,300	108,300					
			Staff Recruitment	2,433,950	340,753	2,774,703					
			Salary and Burdens and Staff Allowances	79,664,418	225,910	79,890,328	85,465,552	793,125	86,258,677	101,797,307	3,079,571
	First Nations Participation Program	350,000	49,000	399,000							
	Transition Program	2,249,600	70,000	2,319,600							

**HALIFAX 2014
GAMES OPERATING EXPENDITURE SUMMARY BY WORK PACKAGE**

DIVISION	DEPARTMENT CODE / NAME	DETAILED WORK PACKAGE	BASE COST	SALES TAX	TOTAL	DEPARTMENTAL SUMMARY			DIVISIONAL SUMMARY		
COMMUNICATIONS AND AWARENESS	451 Communication Services	Mascot Program	263,450	36,883	300,333						
		LOGO Development/Look Design	300,000	42,000	342,000						
		Special Events	445,000	62,300	507,300						
		Pre-Games Signage and Pageantry Allowance	793,598	111,104	904,702						
		Community Awareness	6,721,400	940,996	7,662,396						
		Games Direct Information	600,000	84,000	684,000						
		Media Support Initiatives	360,000	50,400	410,400						
		Printing and Production Pre-Games	1,000,000	140,000	1,140,000						
		Printing and Production - Games Time	750,000	105,000	855,000						
		Final Report and Commemorative Book	125,000	17,500	142,500						
		Translation Costs	1,000,000	140,000	1,140,000						
		Visual Awareness- Posters/Photo/Video	1,500,000	210,000	1,710,000						
		Research	365,000	51,100	416,100						
		Youth and Education Program	500,000	70,000	570,000						
						14,723,448	2,061,283	16,784,731	14,723,448	2,061,283	16,784,731
VIP AND PROTOCOL	501 VIP Services and Protocol	VIP Hosting Program	1,883,000	263,620	2,146,620						
		Host Hotel Operations	558,750	78,225	636,975						
						2,441,750	341,845	2,783,595	2,441,750	341,845	2,783,595
CEREMONIES / CULTURE & FESTIVALS	551 Ceremonies and Culture	Opening & Closing Ceremonies	15,000,000	2,100,000	17,100,000						
		Medal / Victory Ceremonies	1,228,200	171,948	1,400,148						
		Festivals	2,250,000	315,000	2,565,000						
		Sport Presentation	2,925,262	409,537	3,334,799						
		Baton Relay- Domestic and International Portion	5,843,000	566,020	6,409,020						
		New Delhi 2010 Closing Element	1,007,500	75,600	1,083,100						
						28,253,962	3,638,105	31,892,067	28,253,962	3,638,105	31,892,067
BROADCAST AND MEDIA OPERATIONS	601 Host Broadcast & IBC	Host Broadcaster	34,351,627	4,809,228	39,160,855						
		IBC Rental and Fitout	1,556,250	217,875	1,774,125						
		Broadcast Sales and Support	4,762,500	352,800	5,115,300						
		Broadcast Contingency	38,150,000		38,150,000						
							78,820,377	5,379,903	84,200,280		
	602 Media Operations	Press Centre Operations	501,250	70,175	571,425						
		Media Services	507,500	71,050	578,550						
							1,008,750	141,225	1,149,975	79,829,127	5,521,128

**HALIFAX 2014
GAMES OPERATING EXPENDITURE SUMMARY BY WORK PACKAGE**

DIVISION	DEPARTMENT CODE / NAME	DETAILED WORK PACKAGE	BASE COST	SALES TAX	TOTAL	DEPARTMENTAL SUMMARY			DIVISIONAL SUMMARY										
VILLAGE OPERATIONS	701 Village Operations	Village Overlay	18,302,000	2,562,280	20,864,280	36,521,493	5,113,009	41,634,502	36,521,493	5,113,009	41,634,502								
		Village Ops	10,762,581	1,506,761	12,269,342														
		Athlete Food Services	7,456,912	1,043,968	8,500,880														
COST OF SALES	801 Sponsorship Cost of Sales	Fundraising Cost of Sales	12,892,725	1,804,982	14,697,707	12,892,725	1,804,982	14,697,707	12,892,725	1,804,982	14,697,707								
		Licensee Cost of Sales	220,000	30,800	250,800							220,000	30,800	250,800					
	802 Ticketing Cost of Sales	Venue Staffing Costs	265,960	37,234	303,194	16,583,537	937,879	17,521,416	29,696,262	2,773,661	32,469,923								
		Ticket Agency Fee	613,800	85,932	699,732														
		Credit Card Fees	848,846	118,838	967,684														
		Ticket Distribution	263,848	36,939	300,787														
		Ticket Production and Print	26,000	3,640	29,640														
		Order Form Production and Distribution	1,829,900	256,186	2,086,086														
		Ticket Promotion Costs	2,569,000	359,660	2,928,660														
		Spectator Transport	10,166,183	39,450	10,205,633														
												(22,580,587)	(22,580,587)		(22,580,587)	(22,580,587)		(22,580,587)	
		SUB-TOTAL - OPERATIONS			\$ 502,907,408							\$ 22,620,037	\$ 525,527,445	\$ 502,907,408	\$ 22,620,037	\$ 525,527,445	\$ 502,907,408	\$ 22,620,037	\$ 525,527,445
		CONTINGENCY			35,244,053							-	35,244,053	35,244,053	-	35,244,053	35,244,053	-	35,244,053
TOTAL OPERATIONS			\$ 538,151,461	\$ 22,620,037	\$ 560,771,498	\$ 538,151,461	\$ 22,620,037	\$ 560,771,498	\$ 538,151,461	\$ 22,620,037	\$ 560,771,498								
LEGACY			75,000,000	-	75,000,000	75,000,000	-	75,000,000	75,000,000	-	75,000,000								
TOTAL OPERATIONS & LEGACY			\$ 613,151,461	\$ 22,620,037	\$ 635,771,498	\$ 613,151,461	\$ 22,620,037	\$ 635,771,498	\$ 613,151,461	\$ 22,620,037	\$ 635,771,498								
SECURITY			65,034,174	2,582,883	67,617,057	65,034,174	2,582,883	67,617,057	65,034,174	2,582,883	67,617,057								
SUB-TOTAL			\$ 678,185,635	\$ 25,202,920	\$ 703,388,555	\$ 678,185,635	\$ 25,202,920	\$ 703,388,555	\$ 678,185,635	\$ 25,202,920	\$ 703,388,555								
Essential Services and other VIK			73,274,000	-	73,274,000	73,274,000	-	73,274,000	73,274,000	-	73,274,000								
TOTAL			\$ 751,459,635	\$ 25,202,920	\$ 776,662,555	\$ 751,459,635	\$ 25,202,920	\$ 776,662,555	\$ 751,459,635	\$ 25,202,920	\$ 776,662,555								