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Item No. 6
Halifax Regional Council
May 9, 2023

TO: Mayor Savage and Members of Halifax Regional Council

Original Signed

SUBMITTED BY:

Cathie O'Toole, Chief Administrative Officer

DATE: April 28, 2023

SUBJECT: Award of Contracts – Quarterly Report January 2023 to March 2023

INFORMATION REPORT

ORIGIN

Award of Contracts – Quarterly Report January 2023 to March 2023

LEGISLATIVE AUTHORITY

Administrative Order 2022-012-ADM, The Procurement Policy

Section 28(1) of the Procurement Policy provides that Regional Council may approve contract awards of any amount. Section 28(2)(a) further specifies that a contract award must be forwarded to Council for approval if:

- (i) the award commits the Municipality to making capital expenditures in a future fiscal year and exceeds the amounts allocated for the project in Council's multi-year capital plan;
- (ii) the award commits the Municipality to making operating expenditures in a future fiscal year and exceeds either \$5,000,000, or a term of 5 years;
- (iii) there is legislative requirement for Council to approve the award; or
- (iv) the CAO is of the opinion that the award is a matter best dealt with by Council.

Section 31 of Administrative Order 2022-012-ADM The Procurement Policy states:

- (1) The Director of Procurement shall provide a report to the Council members, at least quarterly, containing a list of:
 - (a) all awards approved by the CAO;
 - (b) all awards exceeding \$100,000; and
 - (c) all awards exceeding \$50,000 resulting from Alternative Procurement.

(2) The report shall show the name of the contract, the name of the successful supplier, the amount of the contract, and the budgetary estimate.

BACKGROUND

The purpose of this report is to provide a listing of all contracts approved from January 1, 2023, to March 31, 2023. The data for awarded contracts for the period January 1, 2023 to March 31, 2023. has been summarized in Appendix A. The information contained in the attached table has previously been shared with Council via the Weekly CAO Award Report and the list of Solicitations Posted. Questions related to specific solicitations may best be addressed by the applicable business unit.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).

All reports recorded in the attached table are available for viewing from the Procurement Department. Excludes reports that are marked Private & Confidential.

FINANCIAL IMPLICATIONS

The financial implications, including budget details and account details of each award, are clearly stated in the Financial Implications section of the individual reports which are on file in the Procurement Department. All reports involving project funding were reviewed and confirmed by staff in Procurement and Accounting. Funding for these projects is available in the approved Capital Project or Operating budget.

Value of awards - \$13,328,166

Total number of solicitations – 46

- Competitive procurements – 57%
- Alternative procurements – 43%

COMMUNITY ENGAGEMENT

No community engagement was required.

ATTACHMENTS

Appendix A - Award of Contracts - Quarterly Report – January 1, 2023 to March 31, 2023

A copy of this report can be obtained online at halifax.ca or by contacting the Office of the Municipal Clerk at 902.490.4210.

Report Prepared by: Jane Pryor, Director, Procurement, Finance & Asset Management, 902.292-3128

Award of Contracts - Quarterly Report, January 2023 – March 2023

Appendix A

Tenders Title of Report	Name of Company	Total Bid Price (net HST)		Budget/Cost Estimate	Account #	Details/ Cost Share Amount
Executive Director Awards over \$100,000						
<input checked="" type="checkbox"/> Award Request for Procurement 22-305 Herring Cove Road Multi-Modal Corridor Detailed Design – Armdale Roundabout to Cowie Hill Road ⁱ	WSP* Englobe Habourside Design Point	\$369,412**		\$300,000	CT220001	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Procurement 22-116 Supply and deliver of up to three (3) trucks with chassis with a dump body	MacPhee Ford* MacKay's Truck Centre	\$329,877** \$455,428		\$258,000	CE200001	Awarded to the lowest bidder
<input checked="" type="checkbox"/> Award Request for Procurement 23-035 Asphalt Walkway Improvements	Landworks* ARCP Dexter Ocean Sackville Trenching	\$478,282** \$573,401 \$742,566 \$760,902 \$617,503		\$450,000	R719	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Procurement 22-471 HRM's Cultural Facilities Study	Happy Cities* Nordicity	\$137,310** \$150,019		\$137,310	CP19000	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Procurement 23-157 Sackville Transit Terminal Heat Pumps	MasterTech HVAC & Plumbing Inc.*	\$437,876**		\$410,000	CZ230100	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Procurement 22-465 Primary Data Centre Colocation ⁱⁱ	<u>12 Year Contract</u> Liberated Networks* Eastlink Bell Canada	<u>Annual Price</u> \$80,300** \$129,315 \$87,600	<u>Total Price</u> \$963,600** \$1,551,780 \$1,051,200	\$1,008,000	A742	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Procurement 23-004 Concrete Floor Removal and Replacement	Sheehy Construction Limited* Castone Construction Duron Atlantic Limited Maecon Infrastructure	\$64,761** \$197,100 \$195,014 \$190,478		\$20,000	CB200003	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Procurement 22-162	Metro Roofing*	\$177,267**		\$135,000	CB200005	Awarded to the only bidder

<input checked="" type="checkbox"/> Award Request for Procurement 22-137 Supply of Truck Chassis with Service Body and Crane	McPhee Ford* Commercial Utility & Equipment	\$185,013** \$208,526	\$146,000	CV220016	Award to the lowest bidder
<input checked="" type="checkbox"/> Award Request for Procurement 22-139 Supply and Deliver one (1) 1-Ton Pickup Truck with Snow Maintenance Equipment	MacPhee Ford*	\$109,178**	\$57,000	CB200001	Awarded to the only bidder
<input checked="" type="checkbox"/> Award Request for Procurement 22-141 Supply and Delivery of Five (5) AWD SUV	Bruce Leasing Limited*	\$177,518**	\$260,000	CV210001	Awarded to the only bidder
<input checked="" type="checkbox"/> Award Request for Procurement 22-142 Supply and Delivery of One (1) Compact Electric Sidewalk Sweeper	SNT Solutions* Aebi-Schmidt Canada	\$308,267** \$442,991	\$329,544	CZ230700	Awarded to the lowest bidder
<input checked="" type="checkbox"/> Award Request for Procurement 23-016 Actuarial Services	RSM Canada* Robertson, Eadie & Associates	\$113,776** \$134,878	\$165,000	A321	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Procurement 22-446 Ira Settle Park Ball Diamond – Rehabilitation	Elmsdale Landscaping* Turf Masters Landscaping	\$334,208** \$356,600	\$280,000	CP200001	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Procurement 22-468 Ragged Lake Watershed Study	Dillon Consulting* Stantec Consulting	\$289,908**	\$300,000	CQ220003	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Procurement 22-177 Cole Harbour Place Domestic Hot Water Tank Replacement	Bird Mechanical* Black & MacDonald Gil-son Construction Carvery's Construction	\$123,756** \$135,520 \$141,516 \$207,524	\$130,000	CB000045	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Procurement 22-308 MacDonald Bikeway Connection Value Engineering Study	Habourside Engineering Group* HDR Corporation	\$202,888**	\$120,000	CR00007	Awarded to the highest scoring bidder.
CAO Awards					
<input checked="" type="checkbox"/> Award Request for Tender 22-434 Alderney Gate 5th Floor Office Renovation	Blunden Construction* Jim Kimber Construction JOMO Construction Avondale Construction Bird Construction PCL Constructors	\$1,675,876** \$1,815,133 \$1,952,233 \$1,966,062 \$2,056,207 \$2,063,819	\$2,800,000	CB190006 CB190008 CB190011	Awarded to the highest scoring bidder

<input checked="" type="checkbox"/> Award Request for Proposal- 22-373 Future Serviced Communities Background Studies	Stantec Consulting* WSP CBCL	\$1,054,435**	\$2,200,000	D001	Awarded to the highest scoring proponent
<input checked="" type="checkbox"/> Award Request for Tender-22-408 Don Bayer Off-Leash Dog Park	Atlantic Road Construction* Dexter Construction Ocean Contractors Trim Landscaping Sackville Trenching	\$912,942** \$914,525 \$915,605 \$963,482 \$1,178,248	\$900,000	CP200007	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Quotation 23-003 Shrub Bed Maintenance 2023- Group B	Sotiris* Changing Seasons Landscaping Ground Force Landscaping	\$98,967** \$226,509 \$170,503		W191-6399	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Quotation 23-003 Shrub Bed Maintenance 2023- Group C	Changing Seasons Landscaping* Ground Force Landscaping	\$243,168** \$280,481		W191	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Quotation 23-003 Shrub Bed Maintenance 2023- Group D	Changing Seasons Landscaping* Ground Force Landscaping	\$288,324** \$352,378		W191	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Quotation 23-003 Shrub Bed Maintenance 2023- Group E	Changing Seasons Landscaping* Ground Force Landscaping	\$306,548** \$360,246		W191	Awarded to the highest scoring bidder
<input checked="" type="checkbox"/> Award Request for Quotation 23-003 Shrub Bed Maintenance 2023- Group A	Ground Force Property* Changing Seasons Landscaping	\$329,784** \$346,333 \$1,266,791	<hr/> \$1,266,797 (for all areas)	W191	Awarded to the highest scoring bidder

<input checked="" type="checkbox"/> Award Request for Tender 23-161 Metropolitan Field Washroom Facility	MBA Group* Avondale Construction Blunden Construction PCL Constructors Greytop Commercial Construction Greendale Resources	\$919,803** \$996,453 \$1,041,817 \$1,203,460 \$1,123,378 \$1,391,175	\$1,000,000	CB200010	Awarded to the highest scoring bidder
Alternative Awards					
<input checked="" type="checkbox"/> Award Alternative Procurement 22-1187 Natural Asset Management Pilot Project, Nine Mile River Watershed	Municipal Natural Asset Initiative	\$109,500**		D935	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 23-1035, Supply of Tandems Trucks with Snow and Ice Equipment	Nova Truck Centres	\$766,367**		CE200001	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 23-1045 Backup Cloud Storage	IMP SOLUTIONS	\$592,043**		CI990018	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 23-1025 Hurricane Fiona Brush Clean-Up	R.L. Harvey's Service Station Ltd	\$460,108**		R845	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 22-1019 Three Additional New Electric Cargo Vans	MacPhee Ford	\$224,420**		CZ230300	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 23-1004 Provision of Public Art Halifax Common Aquatic Facility	Brandon Vickerd	\$170,000**		C764	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 22-1072 Blue Forest Lane Trail Construction	Kynock Resources Limited	\$145,310**		CR200001	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 23-1003 of two (2) 2022 RAM Warlock	Bruce Leasing	\$121,634**		CE200003	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 23-1010 Truck Chassis with Cargo Delivery Box	MacPhee Ford	\$118,886**		CE200001	Alternative Procurement

<input checked="" type="checkbox"/> Award Alternative Procurement 23-1000 Uplift Three Vehicles	Scotia Emergency Vehicle Systems	*114,000**		CE200003	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 23-1005 Appraisal Services - Robie Street Corridor	ALTUS Group Limited	\$109,500**		CT190009	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 23-1057 Traffic Poles	Traffic Structures Limited	\$103,175**		CT190006	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 23-1024 Supply and deliver of two (2) pickup trucks	Bruce Leasing	\$95,053**		CI990031	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 23-1042 Supply and deliver of two (2) pickup trucks	Bruce Leasing	\$78,875**		CE200002	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement Hurricane Dorian Emergency Clean Up & Call Outs.	Northeastern Protection Service Inc	\$70,108**		R715	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 22-1200 Three (3) vehicles upfitting	Scotia Emergency Vehicle Systems	\$62,198**		CE200003	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 23-1042 Supply and deliver of two (2) pickup trucks	Fairley & Stevens Limited	\$61,726**		CE200002	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 23-1049 Refurbished Alternator Tester	ELREG Distributors Ltd	\$60,958**		R932	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 23-1072 Hewlett Packard Enterprise Support Services	Support Warehouse Ltd	\$57,861**		A742	Alternative Procurement
<input checked="" type="checkbox"/> Award Alternative Procurement 22-1229 Barrington Consulting Senior Business Analyst Resource to Support the New Recreation Software Transition Project	The Barrington Consulting Group Inc	\$57,000**		CI230001	Alternative Procurement
Net Total		\$13,328,166	\$11,744,951		

* Recommended Bidder

** Amount of Award

*** Social Value

N/A – Standing offers have no guaranteed spend; expenses covered through operations.

All reports involving project funding were reviewed, and confirmed, by staff in Finance. Funding for these projects is available in the approved Project or Operating budget.

In instances where only 1 bid was received, the business unit and procurement have reviewed the submission to ensure it represents best value for the municipality.

Note that Alternative Procurement Awards show no assigned budget due to the unplanned nature of the procurement.

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ⁱ Only the design portion of the contract was awarded, as the construction piece is optional. It's noted in the "Basis for Award" under the award amount.

ⁱⁱ The bid price is the annual price. The total award is for the entire term plus renewals. 5yr, 5yr and 2yr.