

P.O. Box 1749 Halifax, Nova Scotia B3J 3A5 Canada

# Item No. 9 Halifax Regional Council October 3, 2017

TO: Mayor Savage and Members of Halifax Regional Council

Original Signed

**SUBMITTED BY:** 

Councillor Bill Karsten, Chair, Audit & Finance Standing Committee

**DATE:** September 20, 2017

**SUBJECT:** Investment Activities— Quarter ending March 31, 2017

#### **INFORMATION REPORT**

# **ORIGIN**

Staff report submitted to the September 20, 2017 meeting of the Audit and Finance Standing Committee.

Motion passed by the Audit and Finance Standing Committee to forward the report to Regional Council for information.

#### **LEGISLATIVE AUTHORITY**

Sec. 21 of the Halifax Regional Municipality Charter RE Standing, Special and Advisory Committees.

Terms of Reference of the Audit and Finance Standing Committee:

"The principle role of the Audit and Finance Standing Committee is to provide advice to Council on matters relating to Audit and Finance. In particular, Section 4 (f) of the Audit and Finance Standing Committee's Terms of Reference shall 'Review as required, any other policies, procedures, forecasts, reports or process as agreed to mutually by the CAO and the Committee."

# **BACKGROUND**

A staff report dated June 28, 2017 pertaining to Investment Activities – Quarter ending March 31, 2017 was before the Audit & Finance Standing Committee at its meeting held on September 20, 2017.

For further information please refer to the attached staff report dated June 28, 2017.

## **DISCUSSION**

The Audit & Finance Standing Committee reviewed the staff report dated June 28, 2017 at its meeting held on September 20, 2017 and passed a motion to forward it to Regional Council as an information item.

#### **FINANCIAL IMPLICATIONS**

As outlined in the attached staff report dated June 28, 2017.

#### **COMMUNITY ENGAGEMENT**

The Audit & Finance Standing Committee meetings are open to public attendance, a live webcast is provided of the meeting, and members of the public are invited to address the Committee for up to five minutes at the end of each meeting during the Public Participation portion of the meeting. The agenda, reports, minutes, and meeting video of the Audit & Finance Standing Committee are posted on Halifax.ca

#### **ATTACHMENTS**

Attachment 1: Staff report June 28, 2017

A copy of this report can be obtained online at <a href="www.halifax.ca">www.halifax.ca</a> or by contacting the Office of the Municipal Clerk at 902.490.4210, or Fax 902.490.4208.

Report Prepared by: Sheilagh Edmonds, Legislative Assistant, 902.490.6521.



PO Box 1749 Halifax, Nova Scotia B3J 3A5 Canada

# **Attachment 1**

Item No.
Audit and Finance Standing Committee
July 19, 2017

TO: Chair and Members of Audit and Finance Standing Committee

SUBMITTED BY: Original Signed

Amanda Whitewood, Director of Finance and Asset Management/CFO

**DATE:** June 28, 2017

SUBJECT: Investment Activities— Quarter ending March 31, 2017

#### **ORIGIN**

Quarterly report of investment performance and adherence to approved Investment Policy.

#### **LEGISLATIVE AUTHORITY**

Section 121(1) of the HRM Charter requires that funds be invested pursuant to an Investment Policy adopted by Council and approved by the Minister of Municipal Affairs (the Minister) or invested pursuant to the Trustee Act. Where HRM has chosen to adopt an Investment Policy and the Minister has approved the Policy investment activities are governed by this Policy.

#### RECOMMENDATION

It is recommended that the Audit and Finance Standing Committee forward this report to Halifax Regional Council as an information item.

#### **BACKGROUND**

The HRM Investment Policy calls for quarterly reporting by the Treasurer to Council and the Investment Policy Advisory Committee (the Investment Committee). The report for the quarter ending March 31, 2017 has been reviewed by the Investment Committee. A report from the Investment Committee on compliance with the HRM Investment Policy has also been sent to the Audit and Finance Standing Committee meeting of July 19, 2017.

#### **DISCUSSION**

#### **Overall Results**

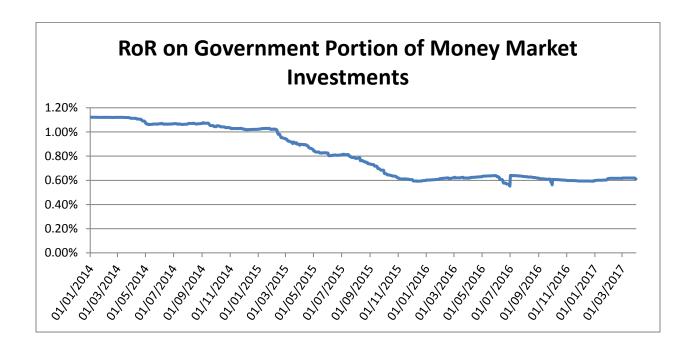
Operating fund investment income for the three months ending March 31, 2017 was \$1,712,184 versus a budget of \$1,600,000 for a surplus of \$112,184 due to an increase in cash flows. The rate of return for the period was 0.22% which was over the budgeted rate of return of 0.21%.

#### **HRM Investment Activities**

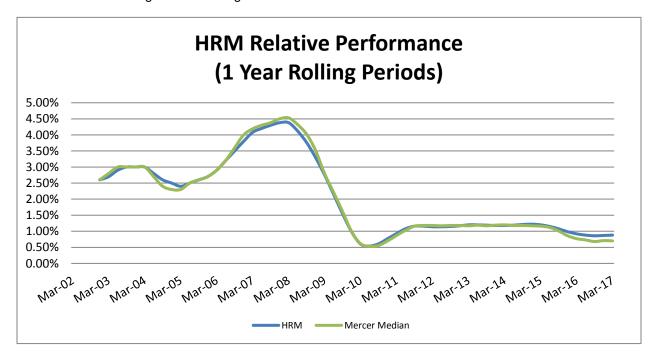
Mercer has discontinued its Investment Consulting Survey of Canadian Institutional Pooled Funds. HRM had been using this survey to compare returns with the industry. We have also been including the RBC Investor and Treasury Services Pooled Fund survey to the Investment Committee, which is very similar to the Mercer Survey. We will be using this survey going forward. Please see the table below with the results using the RBC Survey.

Money Market Funds	3 Months	1 Year
-	(to Mar 31, 2017)	(to Mar 31, 2017)
5 <sup>th</sup> Percentile	0.26%	1.03%
1 <sup>st</sup> Quartile	0.24%	0.90%
Money Market Median	0.18%	0.70%
3 <sup>rd</sup> Quartile	0.16%	0.64%
95 <sup>th</sup> Percentile	0.09%	0.38%
HRM	0.22%	0.88%

Relative performance was again quite positive, the 3 month rate was just below the 1<sup>st</sup> quartile, and the one year return was also just below the 1<sup>st</sup> quartile. These returns are before any allowance for fees that could be paid for external management. The investment bank accounts continue to be largely responsible for this relative performance. The rate of return from the government half of the portfolio continues to deteriorate as maturities are re-invested in the lower interest rate environment.



As shown in the graph below, over the longer term HRM investment performance closely matches the median with fee savings also accruing to HRM.



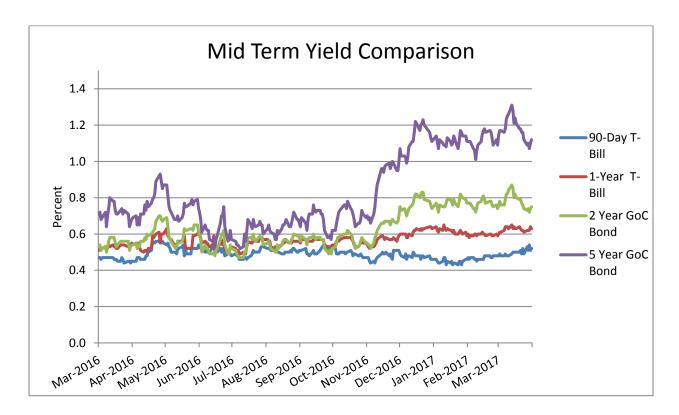
During the quarter HRM made 16 money market investments at a cost of \$207,687,960 with an average term to maturity of 99 days. This compares to last year when 22 investments were made at a cost of \$67,248,740 with an average term of 84 days. Similar to last year our predominant strategy was to allocate funds to the investment bank accounts and when necessary use government instruments to manage sector weights and cover cash needs.

Funds held in the investment bank accounts, including term deposits, totaled \$163,236,426 by the end of the quarter. Incremental income over Bankers' Acceptances (BA's) and Bearer Deposit Notes (BDN's), using a rate of 0.86% as a proxy for the BA and BDN rates, was \$100,878 for the quarter.

The cumulative incremental gross investment income from the 2007 Policy change that expanded the non-government sector weight was \$2,319,868 or a \$139,935 increase during the quarter.

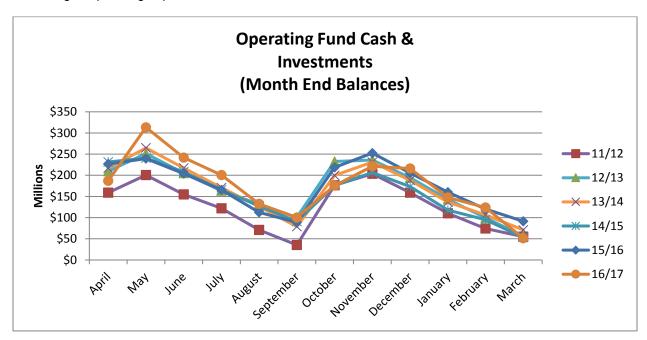
#### HRM Short Term Bond Pool

There were no additions or maturities in the bond pool during the quarter. At the end of the quarter the bond pool consisted of \$12,000,000 of bonds with yields ranging from 1.59% to 2.58% with a simple average yield of 2.20%. The term to maturity ranges from June 2017 to December 2018.



Operating fund cash and investment balances are running \$550,000 lower than the previous year due to the timing of operating expenditures.

- 5 -



#### Subsequent to End of Reporting Quarter

On April 12, 2017 and May 24, 2017 the Bank of Canada maintained interest rates (target for the overnight rate is 0.50%) amid ongoing excess capacity in the Canadian economy.

On May 3, 2017 the FOMC also maintained rates (0.75%-1.00% federal funds target range) and indicated the labour market showed signs of strength.

On June 14, 2017 the FOMC raised their target range to 1.00%-1.25% in light of a strengthening labour market and moderately rising economic activity.

#### Outlook & Strategy

The investment bank accounts, which are for the most part linked to the commercial bank prime rates, are continuing to provide significantly better returns than are available from BA's and government instruments.

The dominant strategy will again be to maximize returns from the investment bank accounts, keeping in mind that their liquidity adds a safety factor, while looking for opportunities in the government half of the portfolio.

# **Policy Compliance**

#### Objectives:

Preservation of Capital - There was no loss of capital during the quarter.

<u>Liquidity</u> – Overdraft charges were not incurred and sufficient cash was available to meet all requirements. The funded ratio of the reserves at quarter end was 100%.

<u>Competitive Return on Investments</u> - The rate of return was just below the first quartile of the comparable benchmark for the year ending March 31, 2017 before allowing for fees that could have been paid to an external management firm. Accordingly, staff maintain that the rate of return objective of the Policy was met.

#### Strategies:

<u>Diversification of Investment Portfolio</u> - Staff believe that diversification has been adequately maintained under the constraints of the Policy.

<u>Regular Review of Performance</u> - Performance data continues to be reported to the Investment Policy Advisory Committee.

<u>Risk Management Approach</u> – In implementing investment decisions staff seek a balance between the objectives of the Policy and the risks inherent in markets to look to achieve an optimal rate of return.

#### FINANCIAL IMPLICATIONS

As discussed above, operating fund investment income for the nine months ending March 31, 2017 was \$1,712,184 versus a budget of \$1,600,000 for a surplus of \$112,184 due to higher cashflows.

#### **RISK CONSIDERATIONS**

There are no significant risks associated with the recommendations in this report.

# **COMMUNITY ENGAGEMENT**

Investment activities are reported quarterly to the Investment Policy Advisory Committee. The majority of members of this Committee (4 of 6) are volunteers from the general public. The Committee reports to the Audit and Finance Committee of Council quarterly on staff's compliance with the Investment Policy. In addition, the Committee conducts an annual review of the Investment Policy and makes recommendations for any changes considered appropriate.

#### **ENVIRONMENTAL IMPLICATIONS**

N/A

#### **ALTERNATIVES**

N/A

July 19, 2017

#### **ATTACHMENTS**

Sector Weight Schedules @ March 31, 2017 (Schedules A,B,C,D & E)

Appendix A - Economic Statistics and Central Bank Actions

Appendix B - List of Eligible Investments

Appendix C - DBRS Rating Scale

A copy of this report can be obtained online at http://www.halifax.ca/commcoun/index.php then choose the appropriate Community Council and meeting date, or by contacting the Office of the Municipal Clerk at 902-490-4210 or Fax 902-490-4208.

Report Prepared by: Renée Towns, CPA, CGA, CTP, Deputy Treasurer, 902-293-7983

Original signed

Report Approved by: Jerry Blackwood, CPA, CGA, Manager of Revenue, Treasurer, 902-490-6470

Original signed

Financial Approval by:

Amanda Whitewood, Director of Finance & Asset Management/CFO

902-490-6308

SCHEDULE A Sector Weights @ March 31, 2017

Cumulative Amount Invested

@ Book Value Category Status Portfolio Guideline Limit \$ Limit \$ Available Guideline Limit % **CASH & EQUIVALENTS** Federal Government & its Guarantees Federal Government Business Development Bank Open Open 0% 0% 0% 0% 314,737,754 100% 313,736,733 Open Open 0 Canada Mortgage & Housing Corp. Canadian Wheat Board Open 0% Export Development Canada Farm Credit Corp 0 0% Provincial Governments & their Guarantees 314,737,754 100% R-1 Mid or Greater 145,750,699 168,987,055 54% 46% Total Alberta (R-1 High) Alberta (R-1 High) Open 24,962,800 8% 100,000,000 75,037,200 24.962.800 Alberta (R-1 High)
Alberta Treasury Branches (R-1 High)
Alberta Treasury Branches (R-1 High)
British Columbia (R-1 High)
Manitoba (R-1 Mid) 31,952,000 100,000,000 68,048,000 10% 0% Open Open 100,000,000 100,000,000 New Brunswick (R-1 Mid)
Nova Scotia (R-1 Mid)
Ontario (R-1 Mid)
Quebec (R-1 Mid) 0% 0% 17% 0% Open 0 100.000.000 100.000.000 Open Open Open 100.000.000 100.000.000 53,892,249 100,000,000 Quebec 0 Financement Quebec 0 Hydro Quebec Saskatchewan (R-1 High) Open 34.943.650 11% 100.000.000 65.056.350 R-1 Mid or Greater 0 inicipal Governments & their Guarantees 10% Calgary (R-1 High) Open 31,473,775 10% 31,473,775 Financial Institutions & their Guarantees /Corporations 156.957.862 50% 157.368.877 50% 411.015 0% BA's Schedule A Canadian Banks R-1 Tier 1 - Financial Institutions & their Guarantees 157,368,877 50% 17,888,703 139,480,174 6% Bank of Montreal (R-1 High) Open 34,884,868 11% 75,000,000 40,115,132 BMO - Instruments BMO - Institution is BMO - Account
Bank of Nova Scotia (R-1 High)
Bank of Nova Scotia Effective Cash
Bank of Nova Scotia - Notice Account 34,884 868 3,721,435 -6,278,565 Open 75,000,000 71,278,565 10,000,000 Canadian Imperial Bank of Commerce (R-1 High)
CIBC - Instuments
CIBC - Account
Royal Bank (R-1 High) Open 34.945.368 11% 75.000.000 40.054.632 34,945,368 34,928,503 Open 40,071,497 75,000,000 RBC - Instuments RBC - Account 34,928,503 Toronto Dominion (R-1 High) Open 31,000,000 10% 75.000.000 44.000.000 31,000,000 Tier 2 - Financial Institutions & Corporations R-1 Mid/High\* 17,477,687 **78,684,438** 25% 61,206,751 19% 6% 6% 0% 0% 0% National Bank of Canada (R-1 Mid) Open 17.477.687 50.000.000 32.522.313 OMERS Realty Corporation (R-1 High)
CDP Financial Inc (R-1 High)
Desjardins Total Desjardins Group (R-1 High)
Caisse Centale Desjardins (R-1 High) Open Open 0 302,708,561 Total Cash and Equivalents Federal Government & its Guarantees Money Market Reserves - Bond Pool 0 0% 29.483.893 20% 29.483.893 20% 0% 0% 1 001 021 163.944.195 100% 162,943,174 99% 163,944,195 162,943,174 Canada Mortgage & Housing Corp. 1,001,021 100% 99% Provincial Government & their Guarantees 11.021.762 4% 29.483.893 18.462.131 13% **7,716,816** 5,797,228 Money Market Alberta **29,483,893** 14,741,947 Alberta 0 Alberta Capital Finance Authority Alberta Treasury Branches British Columbia 0 1% 14,741,947 10% 12 664 904 9% 0% 0% 0% 14,741,947 14,741,947 14,741,947 10% 10% 10% 10% 14,741,947 14,741,947 14,741,947 10% 10% 10% New Brunswick 0 Nova Scotia Ontario 0 0% 14,741,947 10% 14.741.947 10% Quebec 0% 14,741,947 10% 14,741,947 10% Quebec Financement Quebec Hydro Quebec 0 Saskatewan 0% 14,741,947 10% 14,741,947 10% **11,021,762** 8,944,719 7,932,578 Bond Pool 4% 32.788.839 20% 21.767.077 13% Alberta Capital Finance Authority 1,012,141 Alberta Treasury Branches British Columbia 2 077 043 16 394 420 10% 14 317 376 9% Manitoba New Brunswick 0% 0% 10% 10% 10% 10% 10% 16 394 420 0 16,394,420 16,394,420 Nova Scotia 0 0% 10% Ontario 16,394,420 10% 16,394,420 0% 0% 0% 0% Quebec 0 16,394,420 10% 16,394,420 10% 16,394,420 16,394,420 16,394,420 10% 10% 10% Quebec 16.394.420 10% 0 0 0 16,394,420 16,394,420 16,394,420 Financement Quebec Hydro Quebec atewan 0% **4%** 16,394,420 10% 16,394,420 10% 0 12,022,783 **Total Fixed** 32,788,839 20% 20,766,056 13% **Total Equities** 6,410 314.737.754 Total Investments Interest Bearing Bank Accounts - O/S Cheque Coverage 53,000,000 367,737,754 Total Investments and O/S Cheques Coverage

# Operating Funds Sector Weights @ March 31, 2017

	Category Status	Cumulative Amount Invested @ Book Value	%	Guideline Limit	%	Limit Available	%
CASH & EQUIVALENTS		J 20011 101101	,-	(/-/	,,,		,-
Federal Government & its Guarantees	Open	0	0%	98,147,654	100%	98,147,654	100%
Federal Government	Open	0	0% 0%				
Business Development Bank Canada Mortgage & Housing Corp.	Open Open	0	0%				
Canadian Wheat Board Export Development Canada	Open Open	0	0%				
Farm Credit Corp	Open	0	0%				
Provincial Governments & their Guarantees Total Alberta (R-1 High)	R-1 Mid or Greater Open	<b>47,256,969</b> 8,093,726	<b>48%</b> 8%	<b>98,147,654</b> 24,536,914	<b>100%</b> 25%	<b>50,890,685</b> 16,443,187	<b>52%</b> 17%
Alberta (R-1 High) Alberta Capital Finance Authority (R-1 High)	Open Open	8,093,726 0	0%				
Alberta Treasury Branches (R-1 High) British Columbia (R-1 High)	Open Open	0 10,359,845	0% 11%	24,536,914	25%	14,177,068	14%
Manitoba (R-1 Mid)	Open	10,339,643	0%	24,536,914	25%	24,536,914	25%
New Brunswick (R-1 Mid) Nova Scotia (R-1 Mid)	Open Open	0	0% 0%	24,536,914 24,536,914	25% 25%	24,536,914 24,536,914	25% 25%
Ontario (R-1 Mid)	Open	17,473,565	18%	24,536,914	25%	7,063,348	7%
Quebec (R-1 Mid) Quebec	Open	0 0	0%	24,536,914	25%	24,536,914	25%
Financement Quebec Hydro Quebec		0					
Saskatchewan (R-1 High)	Open	11,329,832	12%	24,536,914	25%	13,207,081	13%
Municipal Governments & their Guarantees* Calgary (R-1 High)	R-1 Mid or Greater Open	0		<b>24,536,914</b> 9,814,765	<b>25%</b> 10%	<b>24,536,914</b> 9,814,765	<b>25%</b> 10%
Financial Institutions & their Guarantees /Corpora	ations	50,890,685	52%	49,073,827	50%	-1,816,858	-2%
Timanolai mattationa a tilen Gaarantees 700 pora	BA's Schedule A	30,030,003	3270	43,013,021	3070	-1,010,000	-2 /0
Tier 1 - Financial Institutions & their Guarantees	Canadian Banks R-1 Mid	45,223,868	46%	49,073,827	50%	3,849,959	4%
Bank of Montreal (R-1 High) BMO - Instruments	Open	11,310,773 0	12%	9,814,765	10%	-1,496,008	-2%
BMO - Account		11,310,773					
Bank of Nova Scotia (R-1 High) Bank of Nova Scotia Effective Cash	Open	1,206,607 -2,035,708	1%	9,814,765	10%	8,608,159	9%
Bank of Nova Scotia - Notice Account		3,242,315	400/	0.044.705	100/	4 545 004	00/
Canadian Imperial Bank of Commerce (R-1 High) CIBC - Instuments	Open	11,330,389 0	12%	9,814,765	10%	-1,515,624	-2%
CIBC - Account	Onen	11,330,389	100/	0.014.765	100/	1 510 156	20/
Royal Bank (R-1 High) RBC - Instuments	Open	11,324,921 0	12%	9,814,765	10%	-1,510,156	-2%
RBC - Account Toronto Dominion (R-1 High)	Open	11,324,921 10,051,177	10%	9,814,765	10%	-236,411	0%
TD - Instuments	Орон	0	1070	3,014,703	1070	250,411	070
TD - Account		10,051,177					
Tier 2 - Financial Institutions & Corporations	R-1 Mid/High***	5,666,817	<b>6%</b>	24,536,914	25%	18,870,097	19%
National Bank of Canada (R-1 Mid) OMERS Realty Corporation (R-1 High)	Open Open	5,666,817 0	6% 0%	4,907,383 4,907,383	5% 5%	-759,434 4,907,383	-1% 5%
CDP Financial Inc (R-1 High) Desjardins Total	Open	0	0% 0%	4,907,383 4,907,383	5% 5%	4,907,383 4,907,383	5% 5%
Desjardins Group (R-1 High)	Open	0	0 70	4,907,303	370	4,307,303	378
Caisse Centale Desjardins (R-1 High)	Open	0					
Total Investments		98,147,654	100%				
Federal Government & its Guarantees							
Money Market Reserves - Bond Pool		0	0% 0%	19,629,531 19,629,531	20%	19,629,531 19,629,531	20% 20%
Canada Mortgage & Housing Corp.		0	070	10,020,001	10070	10,020,001	2070
Provincial Government & their Guarantees		0	0%	19,629,531	20%	19,629,531	20%
<b>Money Market</b> Alberta		0	<b>0%</b> 0%	<b>19,629,531</b> 9,814,765	<b>20%</b> 10%	<b>19,629,531</b> 9,814,765	20% 10%
Alberta		0	070	3,014,703	1070	3,014,703	1070
Alberta Capital Finance Authority Alberta Treasury Branches		0					
British Columbia		0	0% 0%	9,814,765	10%	9,814,765	10% 10%
Manitoba New Bruswick		0	0% 0%	9,814,765 9,814,765	10% 10%	9,814,765 9,814,765	10% 10%
Nova Scotia Ontario		0	0% 0%	9,814,765 9,814,765	10% 10%	9,814,765 9,814,765	10% 10%
Quebec		0	0%	9,814,765	10%	9,814,765	10%
Quebec Financement Quebec		0					
Hydro Quebec Saskatewan		0	0%	9,814,765	10%	9,814,765	10%
Saskalewall			0 /6	9,014,703	10 /6	9,014,703	10 /6
Bond Pool Alberta		<b>0</b> 0	<b>0%</b> 0%	<b>19,629,531</b> 9,814,765	<b>20%</b> 10%	<b>19,629,531</b> 9,814,765	20% 10%
Alberta		0		, , , , , ,		-,- ,	
Alberta Capital Finance Authority Alberta Treasury Branches		0 0					
British Columbia Manitoba		0	0% 0%	9,814,765 9,814,765	10% 10%	9,814,765 9,814,765	10% 10%
New Bruswick		0	0%	9,814,765	10%	9,814,765	10%
Nova Scotia Ontario		0	0% 0%	9,814,765 9,814,765	10% 10%	9,814,765 9,814,765	10% 10%
Quebec		0	0%	9,814,765	10%	9,814,765	10%
Quebec Financement Quebec		0 0					
Hydro Quebec Saskatewan		0	0%	9,814,765	10%	9,814,765	10%
Total Fixed		0	0%	19,629,531	20%	19,629,531	20%
Total Investments		98,147,654					
Interest Bearing Bank Accounts - O/S Cheque Cover	age	53,000,000	*				
	9~						

151,147,654

Total Investments and O/S Cheques Coverage

# Capital Funds Sector Weights @ March 31, 2017

		Cumulative Amount Invested					
	Category Status	@ Book Value	%	Guideline Limit	%	Limit Available	%
CASH & EQUIVALENTS							
Federal Government & its Guarantees Federal Government	<b>Open</b> Open	<b>0</b> 0	<b>0%</b> 0%	0	100%	0	0%
Business Development Bank	Open	0	0%				
Canada Mortgage & Housing Corp. Canadian Wheat Board	Open Open	0	0% 0%				
Export Development Canada	Open						
Farm Credit Corp	Open	0	0%				
Provincial Governments & their Guarantees	R-1 Mid or Greater	0	0%	0	100%	0	0%
Total Alberta (R-1 High) Alberta (R-1 High)	Open Open	0	0%	0	25%	0	0%
Alberta Capital Finance Authority (R-1 High)	Open	0 0					
Alberta Treasury Branches (R-1 High) British Columbia (R-1 High)	Open Open	0	0%	0	25%	0	0%
Manitoba (R-1 Mid)	Open	0 0	0% 0%	0	25% 25%	0	0% 0%
New Brunswick (R-1 Mid) Nova Scotia (R-1 Mid)	Open Open	U	0%	0	25% 25%	0	0%
Ontario (R-1 Mid) Quebec (R-1 Mid)	Open Open	0	0% 0%	0	25% 25%	0	0% 0%
Quebec	Орен	O .	070	0	2570	O	0 70
Financement Quebec Hydro Quebec							
Saskatchewan (R-1 High)	Open		0%	0	25%	0	0%
Municipal Governments & their Guarantees*	R-1 Mid or Greater	0		0	25%	0	0%
Calgary (R-1 High)	Open			0	10%	0	0%
Financial Institutions & their Guarantees /Corpora		0	0%	0	50%	0	0%
	BA's Schedule A Canadian Banks R-1						
Tier 1 - Financial Institutions & their Guarantees	Mid	0	0%	0	50%	0	0%
Bank of Montreal (R-1 High) BMO - Instruments	Open	0 0	0%	0	10%	0	0%
BMO - Account Bank of Nova Scotia (R-1 High)	Onen	0 0	0%	0	10%	0	0%
Bank of Nova Scotia (R-1 riight)  Bank of Nova Scotia Effective Cash	Open	0	0%	U	10%	U	0%
Bank of Nova Scotia - Notice Account Canadian Imperial Bank of Commerce (R-1 High)	Open	0	0%	0	10%	0	0%
CIBC - Instuments	Орон	0	070	0	1070	Ü	070
CIBC - Account Royal Bank (R-1 High)	Open	0	0%	0	10%	0	0%
RBC - Instuments		0					
RBC - Account Toronto Dominion (R-1 High)	Open	0 0	0%	0	10%	0	0%
TD - Instuments	•	0 0					
TD - Account		U					
<b>Tier 2 - Financial Institutions &amp; Corporations</b> National Bank of Canada (R-1 Mid)	R-1 Mid/High*** Open	<b>0</b> 0	<b>0%</b> 0%	<b>0</b> 0	25% 5%	<b>0</b> 0	0% 0%
OMERS Realty Corporation (R-1 High)	Open	0	0%	0	5%	0	0%
CDP Financial Inc (R-1 High) Desjardins Total	Open	0 0	0% 0%	0	5% 5%	0	0% 0%
Desjardins Group (R-1 High)	Open	0					
Caisse Centale Desjardins (R-1 High)	Open	0					
Total Investments		0	0%				
Federal Government & its Guarantees							
Money Market Reserves - Bond Pool		0 0	0 0%	0	20% 100%	0	20% 0%
Canada Mortgage & Housing Corp.		0	0,0	v	100%	· ·	070
Provincial Government & their Guarantees		0	0%	0	20%	0	0%
<b>Money Market</b> Alberta		0 0	<b>0%</b> 0%	<b>0</b> 0	<b>20%</b> 10%	<b>0</b> 0	0% 0%
Alberta			0 /6	U	10 /6	U	0 /6
Alberta Capital Finance Authority Alberta Treasury Branches		0					
British Columbia		0	0%	0	10%	0	0%
Manitoba New Bruswick		0 0	0% 0%	0	10% 10%	0	0% 0%
Nova Scotia		0	00/	0	400/	0	00/
Ontario Quebec		0 0	0% 0%	0 0	10% 10%	0	0% 0%
Quebec Financement Quebec		0					
Hydro Quebec							
Saskatewan		0	0%	0	10%	0	0%
Bond Pool Alberta		<b>0</b> 0	<b>0%</b> 0%	<b>0</b> 0	<b>20%</b> 10%	<b>0</b> 0	0% 0%
Alberta		0	0%	U	10%	U	U%
Alberta Capital Finance Authority Alberta Treasury Branches		0 0					
British Columbia		0	0%	0	10%	0	0%
Manitoba New Bruswick		0	0% 0%	0	10% 10%	0	0% 0%
Nova Scotia							
Ontario Quebec		0 0	0% 0%	0 0	10% 10%	0	0% 0%
Quebec Financement Quebec		0 0					
Hydro Quebec							
Saskatewan Total Fixed		<u>0</u>	0% <b>0%</b>	0 <b>0</b>	10% <b>20%</b>	0	0% 0%
			-70	J	70	J	- /3
Total Investments		0					
Interest Bearing Bank Accounts - O/S Cheque Cover	age	0	*				
Total Investments and O/S Cheques Coverage		0					

# Reserve Funds Sector Weights @ March 31, 2017

		Cumulative					
	Category Status	Amount Invested  @ Book Value	%	Guideline Limit	%	Limit Available	%
CASH & EQUIVALENTS							
Federal Government & its Guarantees	Open	0	0%	213,031,650	100%	212,030,629	100%
Federal Government	Open	0	0%	,,,	,	,000,0_0	10070
Business Development Bank Canada Mortgage & Housing Corp.	Open Open	0	0% 0%				
Canadian Wheat Board	Open	0	0%				
Export Development Canada	Open	0					
Farm Credit Corp	Open	0	0%				
Provincial Governments & their Guarantees	R-1 Mid or Greater	96,783,463	45%	213,031,650		116,248,186	55%
Total Alberta (R-1 High) Alberta (R-1 High)	Open Open	16,576,155 16,576,155	8%	53,257,912	25%	27,737,038	13%
Alberta (R-1 High) Alberta Capital Finance Authority (R-1 High)	Open	0					
Alberta Treasury Branches (R-1 High)	Open	0					
British Columbia (R-1 High) Manitoba (R-1 Mid)	Open Open	21,217,224 0	10% 0%	53,257,912 53,257,912	25% 25%	29,963,645 53,257,912	14% 25%
New Brunswick (R-1 Mid)	Open	0	0%	53,257,912	25%	53,257,912	25%
Nova Scotia (R-1 Mid)	Open	0	470/	53,257,912	25%	53,257,912	25%
Ontario (R-1 Mid) Quebec (R-1 Mid)	Open Open	35,786,302 0	17% 0%	53,257,912 53,257,912	25% 25%	17,471,611 53,257,912	8% 25%
Quebec	•	0					
Financement Quebec Hydro Quebec		0					
Saskatchewan (R-1 High)	Open	23,203,782	11%	53,257,912	25%	30,054,130	14%
Municipal Covernments & their Coverntees*	D 4 Mid or Creater	0		E2 2E7 042	250/	E2 2E7 042	250/
Municipal Governments & their Guarantees* Calgary (R-1 High)	R-1 Mid or Greater Open	0		<b>53,257,912</b> 21,303,165	<b>25%</b> 10%	<b>53,257,912</b> 21,303,165	<b>25%</b> 10%
Financial Institutions & their Guarantees /Corpora	tions	104,225,404	49%	106,515,825	50%	2,290,421	1%
	BA's Schedule A						
Tier 1 - Financial Institutions & their Guarantees	Canadian Banks R-1 Mid	92,619,620	43%	106,515,825	50%	13,896,205	7%
Bank of Montreal (R-1 High)	Open	23,164,749	11%	21,303,165	10%	-1,861,584	-1%
BMO - Instruments BMO - Account		0 23,164,749					
Bank of Nova Scotia (R-1 High)	Open	2,471,161	1%	21,303,165	10%	18,832,004	9%
Bank of Nova Scotia Effective Cash Bank of Nova Scotia - Notice Account		-4,169,182 6,640,343					
Canadian Imperial Bank of Commerce (R-1 High)	Open	23,204,923	11%	21,303,165	10%	-1,901,758	-1%
CIBC - Instuments		0					
CIBC - Account Royal Bank (R-1 High)	Open	23,204,923 23,193,724	11%	21,303,165	10%	-1,890,559	-1%
RBC - Instuments	-, -	0		,,		,,	
RBC - Account Toronto Dominion (R-1 High)	Open	23,193,724 20,585,063	10%	21,303,165	10%	718,102	0%
TD - Instuments	Ореп	20,363,063	1070	21,303,103	10 /0	710,102	070
TD - Account		20,585,063					
Tier 2 - Financial Institutions & Corporations	R-1 Mid/High***	11,605,784	5%	53,257,912	25%	41,652,128	20%
National Bank of Canada (R-1 Mid)	Open	11,605,784	5%	10,651,582	5%	-954,201	0%
OMERS Realty Corporation (R-1 High) CDP Financial Inc (R-1 High)	Open Open	0	0% 0%	10,651,582 10,651,582	5% 5%	10,651,582 10,651,582	5% 5%
Desjardins Total	Ореп	0	0%	10,651,582	5%	10,651,582	5%
Desjardins Group (R-1 High)	Open	0					
Caisse Centale Desjardins (R-1 High)	Open	0					
Total Cash and Equivalents	=	201,008,867	94%				
Federal Government & its Guarantees Money Market		0	0%	0	20%	0	0%
Reserves - Bond Pool		1,001,021	0%	213,031,650		212,030,629	100%
Canada Mortgage & Housing Corp.		1,001,021					
Provincial Government & their Guarantees		11,021,762	5%	106,515,825	50%	95,494,063	45%
Money Market		0	5%	106,515,825	50%	95,494,063	45%
Alberta Alberta		0 0	4%	21,303,165	10%	12,358,446	6%
Alberta Capital Finance Authority		0					
Alberta Treasury Branches		0	40/	04 000 405	400/	40,000,400	00/
British Columbia Manitoba		0 0	1% 0%	21,303,165 21,303,165	10% 10%	19,226,122 21,303,165	9% 10%
New Bruswick		0	0%	21,303,165	10%	21,303,165	10%
Nova Scotia Ontario		0	0% 0%	21,303,165 21,303,165	10% 10%	21,303,165 21,303,165	10% 10%
Quebec		0	0%	21,303,165	10%	21,303,165	10%
Quebec		0					
Financement Quebec Hydro Quebec		U					
Saskatewan		0	0%	21,303,165	10%	21,303,165	10%
Bond Pool		11,021,762	5%	106,515,825	50%	95,494,063	45%
Alberta		8,944,719	4%	21,303,165	10%	12,358,446	6%
Alberta		7,932,578					
Alberta Capital Finance Authority Alberta Treasury Branches		1,012,141 0					
British Columbia		2,077,043	1%	21,303,165	10%	19,226,122	9%
Manitoba New Bruswick		0	0% 0%	21,303,165 21,303,165	10% 10%	21,303,165 21,303,165	10% 10%
Nova Scotia		0	0%	21,303,165	10%	21,303,165	10%
Ontario Quebec		0	0% 0%	21,303,165 21,303,165	10% 10%	21,303,165 21,303,165	10% 10%
Quebec		0	U /0	۷۱,۵۵۵,۱۵۵	10 /0	£1,000,100	1076
Financement Quebec		0					
Hydro Quebec Saskatewan		0	0%	21,303,165	10%	21,303,165	10%
Total Fixed	-	12,022,783	6%	213,031,650		201,008,867	94%
Total Investments		213,031,650					
		-,,					

# Trust Funds Sector Weights @ March 31, 2017

		Cumulative Amount Invested					
	Category Status	@ Book Value	%	Guideline Limit	%	Limit Available	%
CASH & EQUIVALENTS							
Federal Government & its Guarantees	Open	0	0%	3,558,450	100%	3,558,450	100%
Federal Government Business Development Bank	Open Open	0	0% 0%				
Canada Mortgage & Housing Corp.	Open	0	0%				
Canadian Wheat Board Export Development Canada	Open Open	0	0%				
Farm Credit Corp	Open	0	0%				
Provincial Governments & their Guarantees	R-1 Mid or Greater	1,710,267	0 <b>48%</b>	3,558,450	1000/	1,848,183	52%
Total Alberta (R-1 High)	Open	292,918	8%	889,612		596,694	17%
Alberta (R-1 High)	Open	292,918					
Alberta Capital Finance Authority (R-1 High) Alberta Treasury Branches (R-1 High)	Open Open	0	0%				
British Columbia (R-1 High)	Open	374,931	11%	889,612	25%	514,682	14%
Manitoba (R-1 Mid) New Brunswick (R-1 Mid)	Open Open	0	0% 0%	889,612 889,612	25% 25%	889,612 889,612	25% 25%
Nova Scotia (R-1 Mid)	Open	0	0%	889,612	25%	889,612	25%
Ontario (R-1 Mid) Quebec (R-1 Mid)	Open Open	632,382 0	18% 0%	889,612 889,612	25% 25%	257,231 889,612	7% 25%
Quebec	Орон	0	070	003,012	2070	003,012	2570
Financement Quebec Hydro Quebec							
Saskatchewan (R-1 High)	Open	410,035	12%	889,612	25%	479,577	13%
Municipal Governments & their Guarantees*	R-1 Mid or Greater	0		889,612	25%	889.612	25%
Calgary (R-1 High)	Open	•		355,845	10%	355,845	10%
Financial Institutions & their Guarantees /Corpora		1,841,773	52%	1,779,225	50%	-62,548	-2%
·	BA's Schedule A Canadian Banks R-1						
Tier 1 - Financial Institutions & their Guarantees	Mid	1,636,687	46%	1,779,225	50%	142,538	4%
Bank of Montreal (R-1 High)	Open	409,346	12%	355,845	10%	-53,501	-2%
BMO - Instruments BMO - Account		0 409,346					
Bank of Nova Scotia (R-1 High)	Open	43,668	1%	355,845	10%	312,177	9%
Bank of Nova Scotia Effective Cash Bank of Nova Scotia - Notice Account		-73,674 117,342					
Canadian Imperial Bank of Commerce (R-1 High)	Open	410,056	12%	355,845	10%	-54,211	-2%
CIBC - Instuments CIBC - Account		0 410,056					
Royal Bank (R-1 High)	Open	409,858	12%	355,845	10%	-54,013	-2%
RBC - Instuments RBC - Account		0 409,858					
Toronto Dominion (R-1 High)	Open	363,760	10%	355,845	10%	-7,915	0%
TD - Instuments TD - Account		0 363,760					
	B 4 88 10 11 1 1 1 1 1		•••		050/		400/
Tier 2 - Financial Institutions & Corporations National Bank of Canada (R-1 Mid)	R-1 Mid/High*** Open	<b>205,087</b> 205,087	<b>6%</b> 6%	<b>889,612</b> 177,922	25% 5%	<b>684,526</b> -27,164	19% -1%
OMERS Realty Corporation (R-1 High)	Open	0	0%	177,922	5%	177,922	5%
CDP Financial Inc (R-1 High) Desjardins Total	Open	0	0% 0%	177,922 177,922	5% 5%	177,922 177,922	5% 5%
Desjardins Group (R-1 High)	Open	0		,-		,-	
Caisse Centale Desjardins (R-1 High)	Open	0					
Total Cash and Equivalents		3,552,040	100%				
Federal Government & its Guarantees						_	
Money Market Reserves - Bond Pool		0	0% 0%	0 3,558,450	20% 100%	0 <b>3,558,450</b>	0% 100%
Canada Mortgage & Housing Corp.		0	0,0	0,000, 100	10070	0,000,100	.0070
Provincial Government & their Guarantees		0	0%	3,558,450	100%	3,558,450	100%
Money Market		0	100%	3,558,450	100%	3,558,450	100%
Alberta Alberta		0	0%	355,845	10%	355,845	10%
Alberta Capital Finance Authority		0					
Alberta Treasury Branches British Columbia		0	0%	355,845	10%	355,845	10%
Manitoba		0	0%	355,845	10%	355,845	10%
New Bruswick Nova Scotia		0	0% 0%	355,845 355,845	10% 10%	355,845 355,845	10% 10%
Ontario		0	0%	355,845	10%	355,845	10%
Quebec Quebec		0	0%	355,845	10%	355,845	10%
Financement Quebec		0					
Hydro Quebec Saskatewan		0	0%	355,845	10%	355,845	10%
Bond Pool Alberta		<b>0</b> 0	<b>0%</b> 0%	<b>3,558,450</b> 355,845	100% 10%	<b>3,558,450</b> 355,845	100% 10%
Alberta		0	0	,0.0	- / 0		•
Alberta Capital Finance Authority Alberta Treasury Branches		0					
British Columbia		0	0%	355,845	10%	355,845	10%
Manitoba New Bruswick		0	0% 0%	355,845 355,845	10% 10%	355,845 355,845	10% 10%
Nova Scotia		0	0%	355,845	10%	355,845	10%
Ontario Quebec		0 0	0% 0%	355,845 355,845	<b>10%</b> 10%	355,845 355,845	10% 10%
Quebec		0	0 /0	555,045	1070	555,045	10/0
Financement Quebec Hydro Quebec		0					
Saskatewan		0	0%	355,845	10%	355,845	10%
Total Fixed		0					
Equities							
Bank of Montreal Total Equities		6,410 <b>6,410</b>					
Total Investments		3 559 450					

3,558,450

Total Investments

# Appendix A

#### **Economic Statistics**

	Canada	US
Unemployment Rate	Jan 6.8%	Jan 4.8%
	Feb 6.6%	Feb 4.7%
	Mar 6.7%	Mar 4.5%
Jobs Created / (Lost)	Jan 48	Jan 216
('000's)	Feb 15	Feb 232
	Mar 83	Mar 50
CPI (year over year)	Jan 2.1%	Jan 2.5%
	Feb 2.0%	Feb 2.7%
	Mar 1.6%	Mar 2.4%
CPI-X (Core) (year	Jan 1.7%	Jan 2.3%
over year)	Feb 1.7%	Feb 2.2%
	Mar 1.3%	Mar 2.0%
GDP	Q1: 0.9%	Q1: 1.2%

# **Central Bank Activities**

- April 12, 2017: Bank of Canada Maintains overnight rate at 0.50%.
- May 3, 2017: U.S. Federal Open Market Committee maintains target range of 0.75%-1.00%.
- May 24, 2017: Bank of Canada Maintains overnight rate at 0.50%.
- June 14, 2017: U.S. Federal Open Market Committee raises target range to 1.00%-1.25%.

#### Appendix B

#### List of Eligible Investments

The Government of Canada & Its Guarantees:

Federal Government

Business Development Bank

Canada Mortgage & Housing Corporation

Canadian Wheat Board

Export Development Canada

Farm Credit Corporation

Provincial Governments & Their Guarantees:

The Province of Alberta & Its Guarantees

The Province of British Columbia & Its Guarantees

The Province of Manitoba & Its Guarantees

The Province of New Brunswick & Its Guarantees

The Province of Ontario & Its Guarantees

The Province of Quebec & Its Guarantees

The Province of Saskatchewan & Its Guarantees

The Province of Nova Scotia

Municipal Governments & Their Guarantees:

The Municipality of Calgary & Its Guarantees

Financial Institutions & Their Guarantees (Tier 1):

The Bank of Montreal & Its Guarantees

The Bank of Nova Scotia & Its Guarantees

Canadian Imperial Bank of Commerce & Its Guarantees

Royal Bank of Canada & Its Guarantees

Toronto Dominion Bank & Its Guarantees

# Financial Institutions & Corporations (Tier 2):

**Desjardins Group** 

Caisse Centrale Desigardins

CDP Financial Inc.

National Bank of Canada

**OMERS Finance Trust** 

Appendix C

# **Dominion Bond Rating Service (DBRS) Rating Scale**

# R-1 (high)

Short-term debt rated R-1 (high) is of the highest credit quality, and indicates an entity possessing unquestioned ability to repay current liabilities as they fall due. Entities rated in this category normally maintain strong liquidity positions, conservative debt levels, and profitability that is both stable and above average. Companies achieving an R-1 (high) rating are normally leaders in structurally sound industry segments with proven track records, sustainable positive future results, and no substantial qualifying negative factors. Given the extremely tough definition DBRS has established for an R-1 (high), few entities are strong enough to achieve this rating.

# R-1 (middle)

Short-term debt rated R-1 (middle) is of superior credit quality and, in most cases, ratings in this category differ from R-1 (high) credits by only a small degree. Given the extremely tough definition DBRS has established for the R-1 (high) category, entities rated R-1 (middle) are also considered strong credits, and typically exemplify above average strength in key areas of consideration for the timely repayment of short-term liabilities.

#### R-1 (low)

Short-term debt rated R-1 (low) is of satisfactory credit quality. The overall strength and outlook for key liquidity, debt, and profitability ratios is not normally as favourable as with higher rating categories, but these considerations are still respectable. Any qualifying negative factors that exist are considered manageable, and the entity is normally of sufficient size to have some influence in its industry.