

P.O. Box 1749 Halifax, Nova Scotia B3J 3A5 Canada

# Item No. 1 Halifax Regional Council December 15, 2020

TO:	Mayor Savage and Members of Halifax Regional Council
SUBMITTED BY:	Original Signed
	Jane Fraser, CFO/Director of Finance, Asset Management, & ICT Original Signed by Jacques Dubé, Chief Administrative Officer
DATE:	October 19, 2020
SUBJECT:	Award of Contracts – Quarterly Report July to September 2020

# **INFORMATION REPORT**

## <u>ORIGIN</u>

Contract Awards for July 1, 2020 to September 30, 2020.

## LEGISLATIVE AUTHORITY

Section 79(1), of the *Halifax Regional Municipality Charter* provides that Council may expend money required by the Municipality for a variety of municipal purposes.

Section 28 of Administrative Order 2020-004-ADM (the "*Procurement Administrative Order*"), provides that the CAO may approve contract awards up to the following amounts:

- Competitive Procurement (Request for Tender, Request for Quotation, and Request for Proposal)
  \$1,250,000
- Competitive Procurement (street, sidewalks and active transportation construction projects) any amount
- Standing Offer \$5,000,000 (based on estimated value)
- Alternative Procurement- \$1,250,000
- Alternative Procurement Urgent Circumstance Any amount

Section 31 of Administrative Order 2020-004-ADM The Procurement Policy states:

(1) The Manager of Procurement shall provide a report to the Council members, at least quarterly, containing a list of:

- (a) all awards approved by the CAO;
- (b) all awards exceeding \$100,000; and
- (c) all awards exceeding \$50,000 resulting from Alternative Procurement.

(2) The report shall show the name of the contract, the name of the successful supplier, the amount of the contract, and the budgetary estimate.

#### BACKGROUND/DISCUSSION

The purpose of this report is to provide a listing of all contracts approved during the period July 1, 2020 to September 30, 2020. The data for awarded contracts for the period July 1, 2020 to September 30, 2020 has been summarized in the attached table. The information contained in the attached table has previously been shared with Council via the Weekly CAO Award Report and the list of Solicitations Posted. Questions related to specific solicitations may best be addressed by the applicable business unit.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).

All reports recorded in the attached table are available for viewing in the Procurement Office. Excludes reports that are marked Private & Confidential.

#### FINANCIAL IMPLICATIONS

The financial implications, including budget details and account details of each award, are clearly stated in the Financial Implications section of the individual reports which are on file in the Procurement Office. All reports involving project funding were reviewed and confirmed by staff in Procurement and Accounting. Funding for these projects is available in the approved Project or Operating budget.

Value of awards - \$29,697,186 Total number of solicitations - 56

- competitive procurements (87.5%)
- alternative procurements (12.5 %)

#### **COMMUNITY ENGAGEMENT**

N/A

## ATTACHMENTS

Appendix "A" Award of Contracts - Quarterly Report – July 1, 2020 – September 30, 2020

A copy of this report can be obtained online at <u>halifax.ca</u> or by contacting the Office of the Municipal Clerk at 902.490.4210.

Report Prepared by: Jane Pryor, Manager, Procurement 902-292-3128

# Award of Contracts - Quarterly Report – July 2020 – September 2020

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
CAO Awards					
Award – Sole Source Contract – Garival – Farebox Purchase	Garival *	\$59,521 **	\$59,521	CM200006	Purchase of additional 5 units.
Award – Unit Price Tender 20-238 Half Ped Signals and RA-5 Crosswalk Installation – Quinpool Rd and Lacewood Dr	Black & McDonald Limited * XL Electric Sackville Trenching Atlantic Road Construction & Paving Ltd.	<b>\$247,402</b> ** \$292,964 \$331,746 \$421,981	\$270,000	CT190006	Awarded to the lowest bidder.
Exceptional Circumstances – Permitting, Licensing & Compliance Solution- Extension of Project Team	Bell *	\$425,190 **	\$425,190	CI990013	Extension of existing contract.
Exceptional Circumstances - Procurement Organizational Review - Resource Extension	CGI *	\$160,277 **	\$160,277	M310 6303	Extension of existing agreement.
Award - Unit Price Tender 20-265 School Zone Speed Humps - Various Locations	Cumberland Paving & Contracting Limited * Dexter Construction Company Limited Atlantic Road Construction & Paving Ltd Ocean Contractors Limited Basin Contracting Limited	<b>\$103,101</b> ** \$132,644 \$156,994 \$170,518 \$175,655	\$150,000	CT190006	Awarded to the lowest bidder.
Award - RFQ 20-108 – Supply and Deliver Four (4) Full Size Cargo Vans	Fairley & Stevens * Dartmouth Motors	<b>\$193,063</b> * \$185,412	\$166,858	CE200001	Awarded to the second lowest bidder. (1)
Award – Unit Price Tender 20-209 Cumberland Drive/Forest Hills Parkway - AT Trail and Street Recapitalization	Dexter Construction Company Limited * Cumberland Paving & Contracting Limited Ocean Contractors Limited Atlantic Road Construction & Paving Ltd. Basin Contracting Limited	<b>\$3,314,307</b> ** \$3,611,423 \$3,900,726 \$4,092,814 \$5,113,702	\$1,280,000 \$2,215.000 \$250,000	CR200002 CR200006 CT190006	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award - Unit Price Tender 20-255 Proposed Walkway Renewal - Smokey Drive to École du Grand- Portage	Cumberland Paving & Contracting Limited * Humphrey's Landscape and Construction (1996) Ltd. Ocean Contractors Limited Dexter Construction Company Limited Basin Contracting Limited	<b>\$177,076</b> ** \$205,748 \$236,014 \$279,710 \$358,027	\$205,000	CR200004	Awarded to the lowest bidder.
Award – Tender 20-171 Alderney Gate Stairwell Pressurization	Atlantica Mechanical Contractors Inc. * Sea Coast HVAC 2004 Limited Gil-Son Construction Limited	<b>\$205,005</b> ** \$224,009 \$271,111	\$150,000	CB190007	Awarded to the lowest bidder.
Award – Request for Proposal No. 20- 305, FWD Testing, Geotechnical Investigations and Pavement Rehabilitation Designs 2020	Englobe Corp * GEMTEC Consulting Engineers and Scientists Limited	\$153,530	\$225,000	CR200006	Awarded to the highest scoring proponent.
Award – RFP 20-351, Dartmouth Common (Bicentennial Elementary School) Playground Development	PlayPower LT Canada, Inc. * Tessier Recreo-Parc TI Terra Industrial Construction A.B.C. Recreation Ltd.	\$126,199	\$117,500 \$10,000	CP200001 CCV02305	Awarded to the highest scoring proponent.
Award – Unit Price Tender 20-244 Sidewalk Renewal - Main Rd	Landworks Excavation Inc. * Ocean Contractors Limited Trim Landscaping Sackville Trenching Ltd. Atlantic Road Construction & Paving Ltd. Dexter Construction Company Limited Humphrey's Landscape and Construction (1996) Ltd. Basin Contracting Limited	\$101,575 ** \$129,865 \$143,279 \$149,279 \$156,116 \$174,283 \$181,771 \$227,534	\$170,000	CR200002	Awarded to the lowest bidder.
Alternative Procurement - Recreation Software Solution Project – Extension of Project Resources	IMP Solutions Recreation Software Solutions * Barrington Consulting *	\$101,950 ** \$109,852 **	\$101,950 \$109,852	C1000005	Extension of existing contract.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award - Unit Price Tender 20-267 Street Recapitalization and New Sidewalk - Brentwood Avenue	Ocean Contractors Limited * Dexter Construction Company Limited Cumberland Paving & Contracting Limited Sackville Trenching Ltd. Basin Contracting Limited Atlantic Road Construction & Paving Ltd.	<b>\$620,371</b> ** \$649,092 \$671,284 \$709,844 \$758,159 \$819,782	\$325,000 \$275.000	CR200006 CR200001	Awarded to the lowest bidder.
Award - Tender 20-107 Supply and Deliver Eight (8) Compact Hybrid Vehicles	O'Regan's Hyundai Dartmouth *	\$219,194 **	\$250,286	CE200001	Awarded to the only bidder.
Award - Unit Price Tender 20-206 - Dunbrack Greenway	Harbour Construction Company Limited * Dexter Construction Company Limited J.R. Eisener Contracting Limited Ocean Contractors Limited Atlantic Road Construction & Paving Ltd.	<b>\$1,168,128</b> ** \$1,342,209 \$1,431,352 \$1.449.207 \$1,597,497	\$970,000	CR200001	Awarded to the lowest bidder.
Award – RFP 20-349 Caldwell Road Elementary School Playground Development	<b>PlayPower LT Canada, Inc.</b> * TI Terra Industrial Construction A.B.C. Recreation Ltd.	\$103,694 **	\$84,000 \$10,000	CP200001 CCV02304	Awarded to the highest scoring proponent.
Award – RFP 20-350 Oceanview Elementary School Playground Development	<b>PlayPower LT Canada, Inc.</b> * TI Terra Industrial Construction A.B.C. Recreation Ltd.	\$129,315 **	\$115,000 \$10,000	CP200001 CCV02303	Awarded to the highest scoring proponent.
Award – RFP 20-038, Ardmore Park Playground Replacement	PlayPower LT Canada, Inc. * Tessier Aero-Parc	\$159,725 **	\$166,000	CP200001	Awarded to the highest scoring proponent.
Award - Unit Price Tender 20-239 Street Recapitalization - Pockwock Road	Ocean Contractors Limited * Dexter Construction Company Limited Cumberland Paving & Contracting Limited	<b>\$726,469</b> ** \$741,806 \$760,095	\$950,000	CR200006	Awarded to the lowest bidder.
Award – Tender 20-078 Brownlow Soccer Field Renovations	Turfmasters Landscaping Limited * Elmsdale Landscaping	<b>\$314,625</b> ** \$337,348	\$350,000	CP200003	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award – Tender 20-334 Concrete Transit Pads East/West Regions, Various Locations	Humphrey's Landscape and Construction * Carvery's Construction Sackville Trenching Dexter Construction Company Limited Ocean Contractors Limited	<b>\$150,457</b> ** \$152,433 \$193,879 \$359,401 \$420,141	\$200,000	CM190002	Awarded to the lowest bidder.
Award – Tender 20-333 Concrete Transit Pads Central Region, Various Locations	Carvery's Construction * Humphrey's Landscape and Construction Sackville Trenching Ocean Contractors Limited Dexter Construction Company Limited	<b>\$100,196</b> ** \$111,623 \$129,070 \$272,773 \$289,321	\$200,000	CM190002	Awarded to the lowest bidder.
Scotiabank Centre Public WIFI Infrastructure	Rogers Communications Canada Inc. *	\$145,865	\$145,865	CB200008	Conducted by Events East.
Alternative Procurement - Central Library Recommissioning	Siemans *	\$259,831	\$259,831	CB190008	Sole Source to Seimans.
Award – RFP 20-345 St. Margaret's Bay Elementary School Playground Replacement	PlayPower LT Canada Inc. * TI Terra industrial Construction A.B.C. Recreation Ltd. Tessier Recreo-Parc	\$114,621 **	\$96,661 \$19,589	CP200001 CCV02313 / CCV02413	Awarded to the highest scoring proponent.
Award – Tender 20-152 Burnside Transit Centre (BTC) – Rooftop HVAC Replacement	Atlantica Mechanical Contractors Inc. * Black & McDonald Limited Gil-Son Construction Limited Avondale Construction Limited J.C. Mechanical Contractors Limited	<b>\$1,242,512</b> ** \$1,429,761 \$1,493,476 \$1,499,208 \$1,745,041	\$1,710,290	CB000082	Awarded to the lowest bidder.
Award – Tender 20-168 Dartmouth Ferry Terminal Re-Cladding (2)	PCL Constructors Canada Inc. *	\$876,002 **	\$1,161,000	CB000090	Awarded to the only bidder. (3)
Award - Unit Price Tender 20-235 Street Recapitalization, James St	Atlantic Road Construction & Paving Ltd. * Dexter Construction Company Limited Basin Contracting Limited Cumberland Paving & Contracting Limited Ocean Contractors Limited	<b>\$651,237</b> ** \$668,887 \$677,838 \$678,207 \$703,826	\$545,000 \$90,000	CR200006 CR200001	Awarded to the lowest bidder.
Award – RFP 20-352 Waterstone Run Park Redevelopment	<b>TI Terra industrial Construction *</b> Tessier Recreo-Parc A.B.C. Recreation Ltd.	\$164,746 **	\$155,161 \$10,000	CP200001 CCV02314 / CCV02414	Awarded to the highest scoring proponent.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award - Unit Price Tender 20-215 Street Rehabilitation - Cranberry Crescent	Ocean Contractors Limited * Dexter Construction Company Limited Basin Contracting Limited Cumberland Paving & Contracting Limited Sackville Trenching Ltd Atlantic Road Construction & Paving Ltd.	<b>\$997,756</b> ** \$1,033,819 \$1,272,013 \$1,296,349 \$1,335,884 \$1,337,893	\$1,280,000 \$80,000	CR200006 CR200004	Awarded to the lowest bidder.
Award – Tender No. 20-359 Mainland Common Ball Field Lighting	Atlantica Mechanical Contractors Inc. * XL Electric Gil-Son Construction Black & McDonald Gardner Electric	<b>\$374,179</b> ** \$378,558 \$390,749 \$391,038 \$411,721	\$350,000	CP200003	Awarded to the lowest bidder.
Award - Unit Price Tender 20-233 Coburg Road Traffic Signals	XL Electric * Sackville Trenching Limited Black & McDonald Atlantica Mechanical Contractors Inc.	<b>\$259,912</b> ** \$260,200 \$260,690 \$269,149	\$300,000	CR200007	Awarded to the lowest bidder.
Award – Request for Quotation 20- 112 Supply & Delivery of Two (2) 3/4 Ton Crew Cab Trucks	Fairley & Stevens Ford * O'Regan's Chev Dartmouth Motors MacPhee Ford	<b>\$100,586</b> ** \$106,253 \$106,372 \$113,952	\$104,286	CE200001	Awarded to the lowest bidder.
Award - Unit Price Tender 20-260 Street Recapitalization, Catchbasin Replacement and Spot Repair - Danny Dr	Cumberland Paving & Contracting Limited * Dexter Construction Company Limited Ocean Contractors Limited Atlantic Road Construction & Paving Ltd. Basin Contracting Limited	<b>\$1,343,428</b> ** \$1,398,676 \$1,648,657 \$1,882,391 \$1,923,381	\$1,500,000	CR200006	Awarded to the lowest bidder. Cost Sharing Halifax Water \$71,063
Award - Unit Price Tender 20-272 Crack Sealing	Road Savers Maritime Limited * Provincial Pavement Markings Inc. Maecon Infrastructure Services Ltd.	<b>\$464,073</b> ** \$701,323 \$779,538	\$500,000	CR000009	Awarded to the lowest bidder.
Award - Tender 20-169 Cole Harbour Place HVAC Upgrades	Sea Coast HVAC (2004) Limited * Western Plumbing & Heating Limited Black & McDonald Limited Atlantica Mechanical Contractors Inc.	<b>\$243,600</b> ** \$257,400 \$262,190 \$298,745	\$220,000	CB000045	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award - Tender 20-178 Alderney Gate Fire Protection	PCL Construction Canada Inc. * Avondale Construction Ltd. Bird Construction Group Blunden Construction (1995) Ltd.	<b>\$117,791</b> ** \$136,437 \$138,700 \$229,000	\$75,000	CB190007	Awarded to the lowest bidder.
Award - Unit Price Tender 20-227 Street Recapitalization - Kimara Drive	Dexter Construction Company Limited * Ocean Contractors Limited Sackville Trenching Limited Cumberland Paving & Contracting Limited Basin Contracting Limited	<b>\$306,601</b> ** \$335,778 \$364,637 \$372,841 \$412,973	\$285,000	CR200006	Awarded to the lowest bidder.
Award - Tender 20-032 Concrete Accessibility Improvements - Various Locations	Trim Landscaping Limited * Sackville Trenching Limited Humphreys Landscaping Limited Ocean Contractors Limited Dexter Construction Company Limited	<b>\$166,910</b> ** \$212,373 \$256,544 \$272,750 \$363,802	\$125,000 \$51,000	CR200005 CT190006	Awarded to the lowest bidder.
Award - Unit Price Tender 20-237 South Park St - Active Transportation, Street Recapitalization & Sidewalk Renewal	Dexter Construction Company Limited * Ocean Contractors Limited Cumberland Paving & Contracting Limited	<b>\$1,495,518</b> ** \$1,539,574 \$1,725,278	\$245,000 \$115,000 \$400,000 \$985,000	CR200006 CR200002 CT190001 CR200007	Awarded to the lowest bidder.
Award – Tender 20-370 Janitorial Services for Burnside Transit Centre and Acadia School (3 year contract)	<b>Dexterra *</b> Imperial Cleaners Ltd.	<b>\$945,602</b> ** \$1,088,745	\$736,653	W200 R681	Awarded to the lowest bidder.
Award – Tender 20-155 Scotiabank Centre Engine Room Exhaust Fan Replacement	Jim Kimber Construction Inc. * Atlantica Mechanical Contractors Inc. Black & McDonald A.J. Murphy Plumbing, Heating & Ventilation Ltd.	<b>\$211,479</b> ** \$240,700 \$256,000 \$277,375	\$310,000	CB200008	Awarded to the lowest bidder.
Award – Tender 20-166 Roof Replacement – Dartmouth Ferry Terminal	PCL Constructors Canada Inc. * Acadia Roofing	<b>\$297,006</b> ** \$400,771	\$250,000	CB180005	Awarded to the lowest bidder.
Award – Tender 20-362 Mainland Common Ball Field Renovations	Turf Masters Landscaping * Elmsdale Landscaping	<b>\$167,516</b> ** \$167,681	\$200,000	CP200003	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award - Unit Price Tender 20-271 Fraser Rd Street Recapitalization	Basin Contracting Limited * Cumberland Paving & Contracting Limited Ocean Contractors Limited Dexter Construction Company Limited	<b>\$293,416</b> ** \$305,602 \$311,086 \$326,462	\$400,000	CP200006	Awarded to the lowest bidder.
Award - Tender 20-371 Janitorial Services for HRM Depot Bell Rd., Power House, HRM Depot MacKintosh St., Fairview Cemetery Administration Building and St. Andrew's Community Centre (3 year contract)	Imperial Cleaners Ltd. * Nifty Cleaning Services ZM Supreme Cleaning Services Ltd. High Gloss Maintenance Inc. Crystal Clean Maintenance Ltd.	<b>\$703,932</b> ** \$672,636 \$828,261 \$851,633 \$885,784	\$600,531	W200 6304	Awarded to the lowest bidder.
Award - Unit Price Tender 20-257 Theakston Ave and Heritage Hills Dr New Sidewalks	Humphrey's Landscape and Construction Limited * Dexter Construction Company Limited Atlantic Road Construction & Paving Limited Sackville Trenching Ltd. Basin Contracting Limited Ocean Contractors Limited	<b>\$133,360</b> ** \$147,067 \$163,338 \$163.675 \$181,353 \$183,228	\$160,000	CR200001 / CR180001	Awarded to the lowest bidder.
Award – Tender 20-123 Supply and Deliver Four (4) Compact SUV Hybrid Vehicles	O'Regan's Toyota * MacPhee Ford	<b>\$154,018</b> ** \$169,561	\$146,001	CE200001	Awarded to the lowest bidder.
Award - Unit Price Tender 20-273 Sackville-Bedford Greenway Realignment	Atlantic Road Construction & Paving Limited * Humphreys Landscaping Limited Dexter Construction Company Limited	<b>\$133,371</b> ** \$134,424 \$144,113	\$125,000	CR200001	Awarded to the lowest bidder.
Award - Unit Price Tender 20-269 Street Recapitalization and Sidewalk Renewal- Flamingo Drive- Central Region	Ocean Contractors Limited * Atlantic Road Construction & Paving Dexter Construction Company Limited Cumberland Paving & Contracting Basin Contracting Limited	<b>\$904,723</b> ** \$979,815 \$1,033,483 \$1,127,520 \$1,245,063	\$725,000.00 \$185,000.00 \$75,000.00	CR200006/ CR000009 CR200002/ CR180002 CR200001/ CR180001	Awarded to the lowest bidder

Title of Report	Name of Company	Bid Prices (net HST included)	Budget / Cost Estimate	Account #	Details
Award – Request for Quotation 20- 120 Supply and Deliver One (1) Mini Paver	JA LaRue Inc*	\$204,401**	\$195,000	CR180005/ CR200005	Awarded to the only bidder.
Award – Unit Price Tender 20-252 Street Recapitalization and Other Road Related Work- Panorama Lane- Central Region	Ocean Contractors* Dexter Construction Company Limited Sackville Trenching Limited Basin Contracting Cumberland Paving and Contracting	<b>\$284,518</b> ** \$306,691 \$318,117 \$354,369 \$394,321	\$220,000 \$35,000	CR200006/ CR000009 CR200004/ CR180004	Awarded to the lowest bidder. Cost Sharing: Halifax Water \$14,076
Council Reports					
Award – Tender No. 19-170 Woodside Ferry Terminal Recapitalization - Phase 2	Bird Construction * PCL Construction Avondale Construction	\$6,588,789 ** \$6.924,590 \$7,359,111	\$6,700,000	CB000042	Awarded to the lowest bidder.
Alternative Procurement Awards					
Emergency Purchase – Application of longitudinal lane lines	Provincial Pavement Markings	\$122,590.00			2070843322
Sole Source - Farebox, Cashbox, Freight Charges	Garival S.E.C.	\$57,075	\$57,075		2070845465
NET TOTAL		\$29,697,186	\$31,900,377		

- \* Recommended Bidder
- \*\* Amount of Award

N/A – Standing offers have no guaranteed spend; expenses covered through operations.

All reports involving project funding were reviewed, and confirmed, by staff in Finance. Funding for these projects is available in the approved Project or Operating budget.

In instances were only 1 bid was received, the business unit and procurement have reviewed the submission to ensure it represents best value for the municipality.

Note that Alternative Procurement (Urgent) Awards show no assigned budget due to the unplanned nature of the procurement.

For RFP award reports – Effective October 1, 2019, to protect the confidentiality of the bids/proposals and to ensure compliance with the Procurement policy, HRM RFP award reports will only contain the names of those who submitted proposals and the value of the winning submission. Award reports for Request for Tender and Request for Quotation will continue to contain the value of all qualified bids (as communicated to Mayor and Council on September 16, 2019).

- 1. As a requirement of this quotation, 20-108, suppliers were to provide stock units which would be available within a few weeks of award. Recommendation is to the second lowest bidder who can provide their units within four (4) weeks. The delivery time from Dartmouth Motors would be twenty-five (25) weeks.
- 2. The scope of work in this tender was broken down into two separate phases. Due to budget limitations and seasonal time restrictions, it was recommended that Phase 1 only be awarded at this time. Phase 1 scope of work is critical to maintain a weathertight building envelope and the execution of this phase will support the coordinated completion of the roofing project. Phase 2 will be re-tendered next year and schedule for spring construction, pending on extract budget approval.
- 3. Additional analysis was performed to evaluate the single tender submission. The submission was deemed to be acceptable and it was concluded to move forward with the award.