Re: Item No. 11.1.3

## **H**ALIFAX

## Recreation Fee Structure Review

Angela Green, Director Recreation Programming
July 20, 2021

#### Reasons for Fee Review

- Recreation Fees have been frozen since 2011
- There are currently fee inequalities and inconsistencies
- Some current fees don't reflect costs
- Some current fees are well below other organizations
- No baseline from which subsidies are established
- Current fees may be undercutting not for profit organizations



#### **History - Halifax Regional Council**

- January 6, 2016 Council supported a review of fees.
- March 6, 2018 Council approved maintaining the 2017/2018 ice & dry floor rates.
- February 26, 2019 Council deferred implementation of fee changes until the 2020/2021 fiscal year to allow for the completion of the recreation programming fees and fee by-law, as well as consideration of the new fee structure in all partner facilities' budgets.
- COVID-19 caused the 2020/2021 dates to be deferred until 2021/2022.



#### Rationale

Principles and criteria to base administration of fees

Fees which are more consistent, transparent and equitable

A costing baseline to effectively apply subsidies

Fees that do not compete/undercut NFP organizations

Fees which are more aligned with marketplace



# Criteria for Fee Structure Review

Utilization/Equity of usage for various rental types

Review of current user fee policies and practices

The proposed fee structure uses consistent criteria for setting user fees and has appropriate cost recovery levels.

Cost per hour for various recreation services and programs

Impact to user groups and HRM's revenue by implementing user fees

Fee structure that identifies cost recovery for different user groups



#### **How Fees are Determined**

Cost to deliver the service

Jurisdictional Scan and Industry Standards Fee Structure User
Categories
(Youth
/Senior)

Impact to Users



#### Fee Structure Highlights

- Standardization, consistency and transparency in application of fees
- User Categories adult, youth, corporate, etc
- Consistent subsidization for fee categories
- Annual CPI increase 2%
- Five year review cycle
- Affordable Access Program



### Fee Structure Highlights

- Under the HRM Charter, HRM are not permitted to provide financial support to a business - corporate rate, which is full cost recovery
- Full cost recovery also applies to adult prime time ice rental rates for arenas and for all-weather sport fields

The phasing in of some fees to minimize the impact to users



#### Implementation Method

The Administrative Order and By-laws are required through the Halifax Regional Municipality Charter to implement the overall Fee Structure Review. They are the policy tools for HRM to charge user fees.

Administrative Order 2019-010-ADM, Respecting Recreation User Charges

Administrative Order 58, Respecting the Delegation of Certain Authorities

By-law U-106, Respecting the Amendment of By-law U-100, the User Charges

### **Community Engagement**

Staff engaged with a representative sample of the following groups:

- Provincial Sport Organizations
- Rental groups
- Partner facilities



#### Partner Facilities & HRCE Fees

- Set by partner facilities and Halifax Regional Centre for Education (HRCE)
- The relationship with Partner facilities is governed by management agreements with each facility.
- Under the HRCE Service Exchange Agreement, province set fees for school bookings annually



#### **Financial Impact**

 The recommendations outlined in this report are estimated to result in a net revenue increase to the 2022 - 2023 P&R operating budget of \$328,879

 The financial information was calculated before the beginning of the COVID-19 pandemic; therefore, was based on usage data from 2019



## **Next Steps**

Implementation Date	Category
April 1, 2022	Arenas – Dry Floor Arenas – Ice
	Recreation programming rates REC centre room rentals Gymnasium rentals Pool rentals
	All Weather Fields Ball Diamonds Parks Sport Courts Sport Fields Tracks



## Thank you!

Questions?





