

HALIFAX

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Item No. 14.1.1
Halifax Regional Council
June 20, 2017

TO: Mayor Savage and Members of Halifax Regional Council

SUBMITTED BY: Original Signed by 

Jacques Dubé, Chief Administrative Officer

DATE: June 1, 2017

SUBJECT: **Award - Tender No. 17-052 Winter Snow and Ice Control**
Sackville, Beaverbank, Fall River, Windsor Junction and Surrounding Areas

ORIGIN

This report relates to the service delivery of snow and ice control for streets, sidewalks, walkways and trails in the Sackville, Beaverbank, Fall River, Windsor Junction and surrounding areas of the municipality.

LEGISLATIVE AUTHORITY

Under the HRM Charter, Section 79 Halifax Regional Council may expend money for municipal purposes.

The recommended contract award complies with all the pre-requisites for awarding contracts as set out in section 34 of Administrative Order 2016-005-ADM, the *Procurement Administrative Order*.

Section 36 of the *Procurement Administrative Order*, provides that Halifax Regional Council may approve contract awards of any amount.

RECOMMENDATION

It is recommended that Halifax Regional Council award Tender No. 17-052, Winter Snow and Ice Control, to the lowest bidder meeting specifications, Dexter Construction Company Limited for a Total Tender Price of \$15,356,114 (net HST included) with funding from Operating Account No. R885-6399, as outlined in the Financial Implications section of this report.

The initial term of this agreement shall be from August 1, 2017 to July 31, 2021. The agreement may be renewed by HRM at its sole discretion for four (4) additional one, (1) year extensions. All years of the contract are subject to annual review. Such annual review shall be deemed to include input and recommendations from the Manager or his designate and will include performance evaluations of such areas as indicated within this technical specification of the tender.

BACKGROUND

On November 22, 2016, Halifax Regional Council directed staff to consolidate the existing three (3) geographic areas that received winter street services under tenders 13-050, 13-051 and 15-080, which would expire in the spring of 2017. Halifax Regional Council also directed staff to include the winter service delivery of associated sidewalks, walkways and trails located within this new geographic boundary.

DISCUSSION

Tender No. 17-052 was publicly advertised on the Province of Nova Scotia's Procurement website on May 1, 2017 and closed on May 30, 2017. A non-mandatory bidders meeting was held on May 9, 2017.

Bids were received from the following companies:

| Tender 17-052 | | |
|-------------------------------------|--------------------------------|--------------------------------|
| Name of Company | Year 1 Total Including Net HST | 4 Year Total Including Net HST |
| Dexter Construction Company Limited | \$3,723,010.20* | \$15,356,113.50* |
| Ocean Contracting Limited | \$4,301,797.50 | \$17,730,322.99 |
| Leahey's Landscaping | \$4,436,189.83 | \$17,744,759.30 |
| Cumberland Paving Limited | \$5,672,115.54 | \$22,688,462.16 |
| Provincial Pavement Marking | \$5,856,701.76 | \$23,426,807.04 |

***recommended bidder**

This tender contract price is a four (4) year term for years 2017/18 through 2020/21, with four (4) one year options (at HRM's sole discretion).

FINANCIAL IMPLICATIONS

Based on the lowest tendered price of \$14,725,000 plus net HST of \$631,114, for a total of \$15,356,114, funding for year one (1) in the amount of \$3,723,010 is available in the approved 2017/18 Transportation and Public Works Winter Operating Budget.

* The cost for this area was estimated in the approved 2017/18 Transportation and Public Works Winter Operating Budget at \$4,000,000.

The balance of funds will be used for funding other Winter Operations expenditures including the new winter sidewalk service contracts.

RISK CONSIDERATION

If Halifax Regional Council chooses not to award this tender, then due to the time restrictions involved to secure winter equipment and resources this area of the municipality would not receive winter snow and ice services for the 2017/18 winter season.

ENVIRONMENTAL IMPLICATIONS

There are no environmental implications

ALTERNATIVES

Council could choose not to approve the recommendations in this report, but this is not recommended by staff.

ATTACHMENTS

None

A copy of this report can be obtained online at <http://www.halifax.ca/council/agendasc/cagenda.php> then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 902.490.4210, or Fax 902.490.4208.

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