

HALIFAX

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Item No. 14.1.2
Halifax Regional Council
June 20, 2017

TO: Mayor Savage and Members of Halifax Regional Council

SUBMITTED BY: Original Signed by 
Jacques Dubé, Chief Administrative Officer

DATE: June 2, 2017

SUBJECT: **Award – Tender 17-101 for the purchase of two (2) new stock rescue pumpers**

ORIGIN

The Approved 2017/2018 Capital Budget - Fire Apparatus Fleet Expansion (p.T1).

LEGISLATIVE AUTHORITY

The recommended contract award complies with all of the pre-requisites for awarding contracts as set out in section 34 of Administrative Order 2016-005-ADM, the Procurement Administrative Order.

Section 36 of the Procurement Administrative Order, provides that the CAO may approve contract awards up to the following amounts:

- Sole Source - \$100,000
- Request for Tender, Request for Quotation, and Request for Proposal - \$1,250,000
- Standing Offer - \$5,000,000 (based on estimated value)
- Exceptional Circumstance – Any amount

Emergency Circumstance – Any amount

RECOMMENDATION

It is recommended that the Halifax Regional Council award Tender 17-101 for the purchase of two (2) new stock rescue pumpers to Dependable Emergency Vehicles, the lowest bidder meeting specifications, for \$1,388,882 (net HST included) with funding from Project Account No. CE010004 - Fire Apparatus Fleet Expansion, as outlined in the Financial Implications section of this report.

BACKGROUND

Council has directed that volunteer firefighters be placed at Station 4 (5830 Duffus Street, Halifax) and Station 13 (86 King Street, Dartmouth).

As a result, one additional fire apparatus (engine) will be required at each of these stations.

Due to the delivery timeline requirements for these units to be on site and in service, this tender was written for new rescue pumper units which have already been manufactured and can be delivered to the HRM in a short amount of time. Normally, tenders for fire apparatuses are written to be custom built to specific HRM specifications. Delivery of custom built units can take ten (10) months or more to arrive on location. The proposed delivery for the stock units from the recommended supplier will be approximately six (6) weeks from receipt of order.

DISCUSSION

Tender 17-101 for two (2) new stock rescue pumpers, was posted to the Province of Nova Scotia's Procurement website on March 13, 2017 and closed on March 28, 2017. One (1) compliant bid was received from the following vendor:

Company Name	Price	Net HST	No. Of Units	Total (Net HST)
*Dependable Emergency Vehicles	\$ 1,331,801	\$ 57,081	2	\$ 1,388,882

***Recommended Bidder**

Note: Two other bids were received. Safetek's submission was rejected by Procurement, with advisement from the HRM legal department, because they failed to provide their proposal in the required document format. The submission from MicMac Fire was rejected because it did not meet the required tender specifications

As per the terms of Tender 17-101, Dependable Emergency Vehicles will be supplying two (2) 2017 Spatan MetroStar units.

Delivery of the new equipment is approximately 42 days from date of purchase order.

FINANCIAL IMPLICATIONS

Corporate Fleet recommends the award of this tender to Dependable Emergency Vehicles based on the qualified bid price of \$1,331,801 plus net HST of \$57,081 for a total of \$1,388,882.

Funding is available in Project No. CE010004 - Fire Apparatus Fleet Expansion for a total of \$1,388,882 (net HST included). The budget availability has been confirmed by Finance.

Budget Summary:	Project Account No. CE010004 - Fire Apparatus Fleet Expansion
	Cumulative Unspent Budget \$1,400,000
	Less: Tender 17-101* <u>\$1,388,882</u>
	Balance \$ 11,118

*This project was estimated in the Approved 2017/18 Project Budget at \$1,170,000 (Net HST included).

RISK CONSIDERATION

There are no outstanding risk considerations with this award

ENVIRONMENTAL IMPLICATIONS

Implications not identified.

ALTERNATIVES

Regional Council could choose not to approve the recommended purchase of the two stock units. This is not recommended, as HRFE will not have sufficient apparatus in the required timeframe for incoming volunteers.

ATTACHMENTS

None

A copy of this report can be obtained online at <http://www.halifax.ca/council/agendasc/cagenda.php> then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 902.490.4210, or Fax 902.490.4208.

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